

DUE DATE: FEBRUARY 15, 1993

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001

Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136

CB-5203

Please read the accompanying instructions before answering the questions.

Census use

(Please correct any errors in name, address, and ZIP Code.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?
094 1 ☐ Yes 2 ☐ No – Report current EI No. below
(9 digits)

Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
093 1 ☐ Yes 2 ☐ No – Report physical location below
Number and street
City, town, village, etc. State ZIP Code
b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
095 1 ☐ Yes 3 ☐ No legal boundaries
2 ☐ No 4 ☐ Do not know
c. In what type of municipality is this establishment physically located?
096 1 ☐ City, village, or borough
2 ☐ Town or township
3 ☐ Other – Specify
4 ☐ Do not know
d. In what county is this establishment physically located?

Item 3. OPERATIONAL STATUS
a. How many months during 1992 was this establishment actively operated?
002
b. Which of the following best describes this establishment's status at the end of 1992? Mark (X) only ONE box.
001 1 ☐ In operation
2 ☐ Temporarily or seasonally inactive
3 ☐ Ceased operation – Give date at right
4 ☐ Sold or leased to another operator – Give date at right AND enter name, etc., below
Name of new owner or operator
Number and street
City State ZIP Code

HOW TO REPORT DOLLAR FIGURES
Dollar figures should be rounded to thousands of dollars.
Example: If a figure is \$1,125,628.79 • Preferred report Acceptable
Mil- (000) 1 125 629
Thou- (000) 1 125 629
Dol- (000) 1 125 629

Item 4. DOLLAR VOLUME OF BUSINESS
Sales of merchandise and other operating receipts for 1992 (Exclude sales or other taxes collected)
Mil. Thou. Dol.
010
Item 5. PAYROLL
Payroll in 1992, BEFORE DEDUCTIONS
a. Annual
030
031
b. First quarter (January–March)
Item 6. EMPLOYMENT
Number
032
Number of paid employees for pay period including March 12, 1992 (Include both full- and part-time employees)
Item 7. KIND OF BUSINESS
What was this establishment's PRINCIPAL kind of business in 1992? Mark (X) only ONE box.
070
Hardware store ☐ 525101
Lock/safe/alarm/security hardware store (retail sales) ☐ 525102
Paint, glass, wallpaper store ☐ 523101
Metal storm door and window dealer ☐ 521132
Retail lumber yard ☐ 521111
Home center ☐ 521121
Other retail building materials dealer (brick, cabinets to be installed, ceramic tile, cinder blocks, fencing, prefabricated buildings, roofing, sand and gravel, siding, wallboard) . . . ☐ 521131
Electrical supply dealer . . . ☐ 506300
Heating and plumbing equipment and supply dealer . . . ☐ 507400
Contractor (heating, plumbing, electrical, painting, etc.) – Describe . . . ☐ 9170000
Farm supply store ☐ 519110
Key duplicating shop ☐ 769990
Other kind of business – Describe ☐ 777777

Item 8. METHOD OF SELLING

What was this establishment's **PRINCIPAL** method of selling in 1992? Mark (X) only ONE box.

- Selling at this establishment 235 1 ☐
- Mail order (include catalog selling and home shopping via television or computer) 2 ☐
- Telemarketing 3 ☐
- Direct selling (include selling from house-to-house and nonfixed or temporary locations) 4 ☐
- Operating merchandise vending machines 5 ☐

Item 9. CLASS OF CUSTOMER

Whole percent of sales

Report the percentage of this establishment's total sales in 1992 (item 4) to each class of customer.

- a. General public (household consumers and individuals) 237

- b. Builders and contractors 238

- c. Other, including retailers; wholesalers; institutional, industrial, commercial, professional, and farm users (for use in farm production); and government 239

Item 10. MERCHANDISE LINES

Report sales for each merchandise line sold by this establishment, either as a dollar figure or as a whole percent of total sales. (See HOW TO REPORT DOLLAR FIGURES on page 1 and HOW TO REPORT PERCENTS below)

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

• Report whole percents

Not acceptable

Mil.	Thou.	Dol.	Per-cent
			39
			38.76

Merchandise lines	Cen-sus use	ESTIMATES are acceptable. Report dollars OR percents.			
		Mil.	Thou.	Dol.	Per-cent
1. Hardware, tools, and plumbing and electrical supplies	230	231			232
a. Hardware	601				
b. Tools	602				
c. Plumbing supplies	603				
d. Electrical supplies	604				
e. Sum of lines 1a through 1d	600				
2. Lumber, millwork, building materials, and home repair and modernization equipment and supplies (Report room air-conditioners and other major appliances on line 7, portable electric heaters and other small appliances on line 8, and paints and related preservatives on line 3. Report materials installed in construction, renovation, or repair on line 29.)					
a. Heating stoves (wood, kerosene, oil, etc.) and prefabricated fireplaces	653				
b. Wallpaper and other flexible wallcoverings (Report wallboard and paneling on line 2d)	658				
c. Lumber (all kinds) and plywood (softwood and hardwood)	664				
d. All other building materials (include wallboards, insulation, etc.)	665				
e. Sum of lines 2a through 2d	640				
3. Paint and related preservatives and supplies					
a. Paint, varnish, and shellac	671				
b. Paint sundries (brushes, thinners, compounds, spackling paste, etc.)	672				
c. Sum of lines 3a and 3b	670				

Item 10. MERCHANDISE LINES - Continued

Merchandise lines	Cen-sus use	ESTIMATES are acceptable. Report dollars OR percents.			
		Mil.	Thou.	Dol.	Per-cent
4. Lawn and garden equipment and supplies, cut flowers, plants, shrubs, fertilizers, etc.	620				
5. Sporting goods	500				
6. Kitchenware and home furnishings (include cookware and cooking accessories, dinnerware, glassware, giftware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc.)	380				
7. Major household appliances (Include vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air-conditioners, dishwashers, ranges, microwave ovens, clothes washers and dryers, trash compactors, etc. Report parts installed in repair on line 29b.)	300				
8. Small electric appliances (include shavers; mixers; blenders; can openers; toasters; coffee makers; frypans; and personal care appliances, such as hair dryers, curling irons, etc.)	310				
9. TV's, video recorders, video cameras, video tapes, etc. (include parts and accessories)	320				
10. Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, sheet music, accessories (include audio tape books)	330				
11. Furniture, sleep equipment	340				
12. Floor coverings					
a. Soft-surface (textile) floor coverings and accessories	361				
b. Hard-surface floor coverings and accessories (include tile and sheet goods)	362				
c. Sum of lines 12a and 12b	360				
13. Computer hardware, software, and supplies (Report computer-related furniture on line 11. Report calculators and office equipment, such as adding machines, copiers, fax machines, etc., on line 28. Report office supplies on line 28.)	370				
14. Curtains, draperies, blinds, slipcovers, bed and table coverings	280				
15. Sewing and knitting materials and supplies	270				
16. Men's wear (Report boys' wear on line 28 and footwear on line 18)	200				
17. Women's, juniors', and misses' wear (Report girls' and infants' and toddlers' wear on line 28 and footwear on line 18)	220				
18. Footwear (include accessories)	260				
19. Cars, trucks, motorcycles, and other powered vehicles	700				

ITEM 10 CONTINUED ON PAGE 3

FORM **CB-5203**U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS**1992 CENSUS OF RETAIL TRADE
HARDWARE**Enter the 11-digit
CENSUS FILE NUMBER
as shown on this report
(See label on page 1)**Item 10. MERCHANDISE LINES - Continued**

Merchandise lines	Cen- sus use	ESTIMATES are acceptable. Report dollars OR percents.			
		Mil.	Thou.	Dol.	Per- cent
20. Automotive fuels	720				
21. Automotive lubricants (oil, greases, etc.)	730				
22. Automotive tires, batteries, parts, accessories	740				
23. Household fuels (oil, LP gas, wood, coal)	780				
24. Groceries and other food items for human consumption off the premises	100				
25. Drugs, health aids, beauty aids	160				
26. Jewelry (include watches, watch attachments, novelty jewelry, etc.)	400				
27. Toys, hobby goods, and games	460				
28. All other merchandise (Report receipts for services on line 29)	890				
<i>Specify principal lines and estimated sales below</i>					
a.	891				
b.	892				
c.	893				
29. All nonmerchandise receipts EXCLUDING SALES AND OTHER TAXES (Include rentals, storage, and other services provided to customers. Exclude all receipts and commissions received from lottery ticket sales.)					
a. Construction receipts (Include material and labor charges for adding rooms, installing windows, building fences, rebuilding furnaces, reroofing, etc., for work done by employees of this establishment. Report receipts for work done by hired subcontractors on line 29c.)	901				
b. Repair and maintenance receipts (Include material and labor charges for property upkeep, such as painting, furnace cleaning, furnace repair, roof repair, etc., for work done by employees of this establishment. Report receipts for work done by hired subcontractors on line 29c.)	902				
c. All other nonmerchandise receipts (include charges for delivery, storage, rental or lease of tools and equipment, etc.)	947				
d. Sum of lines 29a through 29c	900				
30. TOTAL (Should equal item 4 if reporting in dollars)	990				100%

Item 11. Not applicable to this report**Item 12. Not applicable to this report****Item 13. LEGAL FORM OF ORGANIZATION****Which of the following best describes this establishment's legal form of organization during 1992? Mark (X) only ONE box.**

- 003 ☐ Individual owner (sole proprietorship)
☐ Partnership
☐ Cooperative association (taxable)
☐ Cooperative association (tax-exempt)
☐ Government - Specify _____
☐ Corporation (Do not mark if any form of cooperative association)
☐ Other - Specify _____

Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION**a. Is the FIRST DIGIT of your Census File Number (shown in the address label immediately after "CFN") a zero?**

- ☐ Yes - Complete this item
☐ No - Skip to Item 15

b. Is this company owned or controlled by another company?

Enter name, address, and EI Number of the owning or controlling company

- 067 ☐ Yes →
☐ No

EI No. (9 digits)

c. Does this company own or control any other company or companies?

Enter name, address, and EI Number of the owned or controlled company

- 088 ☐ Yes →
☐ No

EI No. (9 digits)

d. How many establishments operated under the Employer Identification Number shown in the label (or as corrected in Item 1) AT THE END of 1992?

Number

079

If more than one, provide the **physical location** address and other information indicated below for each establishment. The headquarters location should be first, followed by all other locations. If more room is needed, continue in the same format on a separate sheet of paper.

Estimates are acceptable if book figures are not available.

Name	1992	Mil.	Thou.	Dol.
Number and street	Sales	081		
City State ZIP Code	Annual payroll	082		
Kind-of-business description	Paid employees for pay period including March 12			
	083			
	Census use	088		
Name	1992	Mil.	Thou.	Dol.
Number and street	Sales	081		
City State ZIP Code	Annual payroll	082		
Kind-of-business description	Paid employees for pay period including March 12			
	083			
	Census use	088		

Item 15. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

Period covered by this report FROM: Mo. Year TO: Mo. Year

Name of person to contact regarding this report - Print or type

Title

Telephone Area code Number Extension

Signature of authorized person

Date

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS