



U.S. DEPARTMENT OF COMMERCE  
BUREAU OF THE CENSUS

FORM

CB-5701

# 1992 CENSUS OF RETAIL TRADE FURNITURE

OMB No. 0607-0719: Approval Expires 06/30/94

**DUE DATE: FEBRUARY 15, 1993**

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

CB-5701

BUREAU OF THE CENSUS  
1201 East 10th Street  
Jeffersonville, IN 47134-0001

Toll-free assistance, 8:00 a.m. to 8:00 p.m.  
eastern time, Monday through Friday.

1-800-233-6136

Please read the accompanying  
instructions before answering  
the questions.

Census use

(Please correct any errors in name, address, and ZIP Code.)

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

## Item 1. EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 ☐ Yes 2 ☐ No - Report current EI No. below

(9 digits)

## Item 2. PHYSICAL LOCATION

a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)

093 1 ☐ Yes 2 ☐ No - Report physical location below

Number and street

City, town, village, etc.

State

ZIP Code

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ Yes 3 ☐ No legal boundaries  
2 ☐ No 4 ☐ Do not know

c. In what type of municipality is this establishment physically located?

096 1 ☐ City, village, or borough  
2 ☐ Town or township  
3 ☐ Other - Specify \_\_\_\_\_  
4 ☐ Do not know

d. In what county is this establishment physically located?

## Item 3. OPERATIONAL STATUS

Number of months

002

a. How many months during 1992 was this establishment actively operated?

b. Which of the following best describes this establishment's status at the end of 1992? Mark (X) only ONE box.

001 1 ☐ In operation  
2 ☐ Temporarily or seasonally inactive  
3 ☐ Ceased operation - Give date at right  
4 ☐ Sold or leased to another operator - Give date at right AND enter name, etc., below

Figures only

Month Year

Name of new owner or operator

Number and street

City

State

ZIP Code

HOW TO  
REPORT  
DOLLAR  
FIGURES

Dollar figures should be rounded to thousands of dollars.

Example: If a figure is \$1,125,628.79 • Preferred report Acceptable

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	125	629

## Item 4. DOLLAR VOLUME OF BUSINESS

Mil. Thou. Dol.

Sales of merchandise and other operating receipts for 1992 (Exclude sales or other taxes collected)

010

## Item 5. PAYROLL

Mil. Thou. Dol.

Payroll in 1992, BEFORE DEDUCTIONS

030

a. Annual

031

b. First quarter (January-March)

032

## Item 6. EMPLOYMENT

Number of paid employees for pay period including March 12, 1992 (Include both full- and part-time employees)

Number

032

## Item 7. KIND OF BUSINESS

What was this establishment's PRINCIPAL kind of business in 1992? Mark (X) only ONE box.

070

- Furniture store . . . . . ☐ 571211
- Furniture warehouse showroom . . . . . ☐ 571221
- Sleep shop . . . . . ☐ 571231
- Waterbed store . . . . . ☐ 571232
- Furniture specialty store (recliner shops, outdoor furniture, children's furniture, etc.) . . . . . ☐ 571241
- Household appliance store . . . . . ☐ 572201
- Radio, TV, stereo and electronics store . . . . . ☐ 573103
- Record shop . . . . . ☐ 573511
- Musical instruments store . . . . . ☐ 573601
- Floor coverings store . . . . . ☐ 571301
- Drapery, curtain, upholstery store . . . . . ☐ 571401
- Antique store . . . . . ☐ 593211
- Secondhand store . . . . . ☐ 593221
- Homefurnishings store (china, glassware, metalware, lamps, lampshades, shades, blinds, pictures, frames, mirrors, etc.) . . . . . ☐ 571901
- Cabinet shop (furniture or kitchen, custom cabinetry) . . . . . ☐ 571242
- Cabinet shop (e.g., kitchen cabinets - stock cabinets to be installed) . . . . . ☐ 521133
- Interior decorator/designer (selling furnishings) . . . . . ☐ 571212
- Interior decorator/designer (consulting only) . . . . . ☐ 738920
- Computer store (selling primarily to household consumers for personal use) . . . . . ☐ 573411

ITEM 7 CONTINUED ON PAGE 2

CONTINUE ON PAGE 2

**Item 7. KIND OF BUSINESS – Continued**

Computer software store (selling primarily to household consumers for personal use) . . . . . 070  
 Video tape store – retail . . . . .  
 Other kind of business – Describe . . . . .

☐ 573421  
☐ 573521  
☐ 777777

**Item 8. METHOD OF SELLING**

**What was this establishment's PRINCIPAL method of selling in 1992? Mark (X) only ONE box.**

Selling at this establishment . . . . . 235 ☐ 1  
 Mail order (include catalog selling and home shopping via television or computer) . . . . . ☐ 2  
 Telemarketing . . . . . ☐ 3  
 Direct selling (include selling from house-to-house and nonfixed or temporary locations) . . . . . ☐ 4  
 Operating merchandise vending machines . . . . . ☐ 5

**Item 9. CLASS OF CUSTOMER**

**Report the percentage of this establishment's total sales in 1992 (Item 4) to each class of customer.**

a. General public (household consumers and individuals) . . . . .  
 b. Other, including retailers; wholesalers; institutional, industrial, commercial, professional, and farm users (for use in farm production); and government . . . . . 239

**Item 10. MERCHANDISE LINES**

**Report sales for each merchandise line sold by this establishment, either as a dollar figure or as a whole percent of total sales. (See HOW TO REPORT DOLLAR FIGURES on page 1 and HOW TO REPORT PERCENTS below)**

HOW TO REPORT PERCENTS	If figure is 38.76% of total sales: • Report whole percents Not acceptable	Mil.	Thou.	Dol.	Percent
					39
					38.76

Merchandise lines	Cen-sus use	ESTIMATES are acceptable. Report dollars OR percents.			
		Mil.	Thou.	Dol.	Percent
<b>1. Furniture, sleep equipment</b> (Report parts and materials used in repair or upholstery work on line 21c)	230	231			232
a. Upholstered furniture (Report dual-purpose pieces on line 1b)	341				
b. Sleep sofas and other dual-purpose pieces	342				
c. Sleep furniture and equipment (Include mattresses, springs, cots, odd beds, headboards, etc. Report sleep sofas on line 1b.)	343				
d. Other living room, dining room, bedroom furniture	344				
e. Office furniture (include computer-related furniture)	346				
f. Outdoor/patio furniture	347				
g. All other furniture (include kitchen)	348				
h. Sum of lines 1a through 1g	340				
<b>2. Major household appliances</b> (include refrigerators, ranges, microwave ovens, room air-conditioners, etc.)					
a. Kitchen appliances, parts, accessories (include refrigerators, freezers, dishwashers, microwave ovens, etc.)	301				
b. Laundry appliances, parts, accessories (include clothes washers and dryers)	302				
c. Other major household appliances, parts and accessories (include room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc.)	303				
d. Sum of lines 2a through 2c	300				

**Item 10. MERCHANDISE LINES – Continued**

Merchandise lines	Cen-sus use	ESTIMATES are acceptable. Report dollars OR percents.			
		Mil.	Thou.	Dol.	Percent
<b>3. Small electric appliances</b> (include mixers, toasters, coffee makers, personal care appliances, etc.)	310				
<b>4. Floor coverings</b>					
a. Soft-surface (textile) floor coverings and accessories	361				
b. Hard-surface floor coverings and accessories (include tile and sheet goods)	362				
c. Sum of lines 4a and 4b	360				
<b>5. Home furnishings and kitchenware</b> (include cookware, dinnerware, clocks, pictures, frames, mirrors, bathroom accessories, etc.)					
a. Decorative accessories (include lamps, lampshades, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc.)	383				
b. All other kitchenware and home furnishings (include cookware and cooking accessories, dinnerware, glassware, closet and bathroom accessories, etc.)	385				
c. Sum of lines 5a and 5b	380				
<b>6. Televisions, video recorders, video cameras, video tapes, etc.</b> (Include parts and accessories. Report video games on line 20, rentals on line 21f, and parts installed in repair on line 21c.)					
a. Televisions	321				
b. Video recorders, cameras, and tapes (Report receipts from video tape rental on line 21f)	324				
c. Sum of lines 6a and 6b	320				
<b>7. Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, sheet music, accessories</b> (include audio tape books)	330				
<b>8. Computer hardware, software, and supplies</b> (Report computer-related furniture on line 1e. Report calculators and office equipment, such as adding machines, copiers, fax machines, etc., on line 20. Report office supplies on line 20.)	370				
<b>9. Sewing, knitting, needlework goods</b> (include fabrics, notions, patterns, yarns, laces, trimmings, needlework kits, etc.)	270				
<b>10. Curtains, draperies, blinds, slipcovers, bed and table coverings</b>	280				
<b>11. Jewelry</b> (include watches, watch attachments, novelty jewelry, etc.)	400				
<b>12. Sporting goods</b>	500				
<b>13. Hardware, tools, and plumbing and electrical supplies</b>	600				

ITEM 10 CONTINUED ON PAGE 3

FORM **CB-5701**U.S. DEPARTMENT OF COMMERCE  
BUREAU OF THE CENSUS**1992 CENSUS OF RETAIL TRADE  
FURNITURE**Enter the 11-digit  
**CENSUS FILE NUMBER**  
as shown on this report  
(See label on page 1)**Item 10. MERCHANDISE LINES - Continued**

Merchandise lines	Cen- sus use	ESTIMATES are acceptable. Report dollars OR percents.			
		Mil.	Thou.	Dol.	Per- cent
<b>14.</b> Lawn and garden equipment and supplies, cut flowers, plants, shrubs, fertilizers, etc.	<b>620</b>				
<b>15.</b> Lumber, building materials, and home improvement equipment and supplies (Include wallpaper. Report paint and related preservatives on line 16.)	<b>640</b>				
<b>16.</b> Paint and related preservatives and supplies	<b>670</b>				
<b>17.</b> Antiques (items over 100 years old)	<b>861</b>				
<b>18.</b> Collectibles (items which are old, but less than 100 years old, and limited in supply)	<b>862</b>				
<b>19.</b> Art goods (Include original pictures and sculptures. Report artists' supplies on line 20 and reproductions on line 5a.)	<b>863</b>				
<b>20.</b> All other merchandise (Report receipts for services on line 21)  Specify principal lines and estimated sales below	<b>890</b>				
<b>a.</b>	<b>891</b>				
<b>b.</b>	<b>892</b>				
<b>c.</b>	<b>893</b>				
<b>21.</b> All nonmerchandise receipts (include receipts from rentals, storage, and other services provided to customers) EXCLUDING SALES AND OTHER TAXES					
<b>a.</b> Labor charges for work performed by this establishment	<b>904</b>				
<b>b.</b> Labor charges for work contracted out to other establishments	<b>905</b>				
<b>c.</b> Parts and materials used in repair or upholstery work	<b>908</b>				
<b>d.</b> Delivery charges	<b>909</b>				
<b>e.</b> Value of service contracts	<b>943</b>				
<b>f.</b> All other nonmerchandise receipts (include receipts from rentals, storage, etc.)	<b>955</b>				
<b>g.</b> Sum of lines 21a through 21f	<b>900</b>				
<b>22. TOTAL</b> (Should equal item 4 if reporting in dollars)	<b>990</b>				<b>100%</b>

**Item 11. SPECIAL INQUIRIES**

Did sales of used or secondhand merchandise (including antiques and collectibles) account for more than half of the sales and receipts (item 4) of this establishment in 1992?

- 248 1 ☐ Yes  
2 ☐ No

**Item 12.** Not applicable to this report**Item 13. LEGAL FORM OF ORGANIZATION**

Which of the following best describes this establishment's legal form of organization during 1992? Mark (X) only ONE box.

- 003 1 ☐ Individual owner (sole proprietorship)  
2 ☐ Partnership  
3 ☐ Cooperative association (taxable)  
4 ☐ Cooperative association (tax-exempt)  
5 ☐ Government - Specify \_\_\_\_\_  
6 ☐ Corporation (Do not mark if any form of cooperative association)  
9 ☐ Other - Specify \_\_\_\_\_

**Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION****a. Is the FIRST DIGIT of your Census File Number (shown in the address label immediately after "CFN") a zero?**

- 1 ☐ Yes - Complete this item  
2 ☐ No - Skip to item 15

**b. Is this company owned or controlled by another company?**

- 087 1 ☐ Yes →  
2 ☐ No

Enter name, address, and EI Number of the owning or controlling company

EI No. (9 digits)

**c. Does this company own or control any other company or companies?**

- 098 1 ☐ Yes →  
2 ☐ No

Enter name, address, and EI Number of the owned or controlled company

EI No. (9 digits)

**d. How many establishments operated under the Employer Identification Number shown in the label (or as corrected in item 1) AT THE END of 1992?**

Number

079

If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be first, followed by all other locations. If more room is needed, continue in the same format on a separate sheet of paper.

Estimates are acceptable if book figures are not available.

1	Name	1992	Mil.	Thou.	Dol.
	Number and street	Sales	081		
	City	Annual payroll	082		
	State	Paid employees for pay period including March 12			
	ZIP Code	083			
2	Kind-of-business description	Census use 088			
	Name	1992	Mil.	Thou.	Dol.
	Number and street	Sales	081		
	City	Annual payroll	082		
	State	Paid employees for pay period including March 12			
2	ZIP Code	083			
	Kind-of-business description	Census use 088			

**Item 15. CERTIFICATION** - This report is substantially accurate and has been prepared in accordance with instructions.

Period covered by this report FROM: Mo. Year TO: Mo. Year

Name of person to contact regarding this report - Print or type

Title

Telephone

Area code

Number

Extension

Signature of authorized person

Date

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS