

Curriculum Vitae

Juan Ortner

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CONTACT INFORMATION	<i>Address:</i> Dept. of Economics, Boston Univ., 270 Bay State Road, Boston MA <i>Email:</i> jortner@bu.edu <i>Website:</i> people.bu.edu/jortner
RESEARCH INTERESTS	Microeconomic Theory, Game Theory, Industrial Organization, Political Economy
EDUCATION	Princeton University Princeton, NJ PhD in Economics 2007 – 2012 Committee: Sylvain Chassang, Faruk Gul (chair) and Wolfgang Pesendorfer
EMPLOYMENT	Boston University Associate Professor, Department of Economics 2020-present Assistant Professor, Department of Economics 2012-2020
OTHER APPOINTMENTS	Visiting Associate Professor, MIT Sloan July 2021-June 2022 Associate, Theoretical Research in Development Economics 2017-present Visiting Scholar, MIT Spring 2016 Visiting Assistant Professor, Collegio Carlo Alberto June-July 2014
PUBLICATIONS	Bargaining with Evolving Private Information , forthcoming <i>Theoretical Economics</i> Using Bid Rotation and Incumbency to Detect Collusion: A Regression Discontinuity Approach , with Sylvain Chassang, Kei Kawai and Jun Nakabayashi, forthcoming <i>Review of Economic Studies</i> Paths to the Frontier , with Avidit Acharya, <i>AEJ-Micro</i> , 2022 Robust Screens for Non-Competitive Bidding in Procurement Auctions , with Sylvain Chassang, Kei Kawai and Jun Nakabayashi, <i>Econometrica</i> , 2022 Collusion in Auctions with Constrained Bids: Theory and Evidence from Public Procurement , with Sylvain Chassang, <i>Journal of Political Economy</i> , 2019 A Continuous Time Model of Bilateral Bargaining , <i>Games and Economic Behavior</i> , 2019 Making Corruption Harder: Asymmetric Information, Collusion and Crime , with Sylvain Chassang, <i>Journal of Political Economy</i> , 2018

Progressive Learning, with Avidit Acharya, *Econometrica*, 2017

A Theory of Political Gridlock, *Theoretical Economics*, 2017

Durable Goods Monopoly with Stochastic Costs, *Theoretical Economics*, 2017

Direct Implementation with Minimally Honest Individuals, *Games and Economic Behavior*, 2015

Delays and Partial Agreements in Multi-issue Bargaining, with Avidit Acharya, *Journal of Economic Theory*, 2013

Optimism, Delay and (In)Efficiency in a Stochastic Model of Bargaining, *Games and Economic Behavior*, 2013

WORKING
PAPERS

The Value of Privacy in Cartels: An Analysis of the Inner Workings of a Bidding Ring, with Kei Kawai and Jun Nakabayashi

Screening Adaptive Cartels, with Sylvain Chassang, Kei Kawai and Jun Nakabayashi

Pooling and Tranching under Belief Disagreement, with Martin Schmalz

TALKS

2022 (including scheduled). UC Berkeley Haas, Harvard/MIT, Stanford University, HKBU-NTU-Osaka-Kyoto-Sinica theory seminar, Mini-conference in AI (Northwestern University, discussant)

2021. Stanford University, University of Bonn, Arizona State University, BFI Economic Theory Conference (University of Chicago), Seminars in Economic Theory, UCSD, MIT Org Econ, NBER Political Economy (discussant), 9th Annual UTDT Economics Conference

2020. University of Chicago, Stony Brook International Game Theory Conference (semi-plenary speaker), Penn State, EUI, Seoul National University, Virtual Seminars in Economic Theory (discussant)

2019. ASSA meetings (discussant), Princeton, Columbia, Warwick, Toulouse School of Economics, Political Economy Workshop at EIEF, Workshop on the The Design and Governance of Collaborations and Partnerships at MIT Sloan, Yale, University of Michigan

2018. ASSA meetings (presenter and discussant), John Hopkins, USC Marshall, NYU, Canadian Economic Theory Conference (Toronto), Transparency in Procurement Conference, BEET Conference, SITE summer workshop, CfPE Conference (Vancouver School of Economics), UCLA, UC Berkeley, Florida State University

2017. Northwestern Kellogg M&S, Penn State, Michigan State University, Princeton, NBER Organizational Economics Meeting, Hong Kong Summer Seminar, Bocconi, Queens University, Urbana-Champaign, Rochester

2016. Triangle Microeconomics Conference (UNC Chapel Hill), Thred Conference (Duke), Washington Political Economy Conference, Canadian Economic Theory Conference (Montreal), SITE Summer Workshop, MIT IO lunch, MIT Theory lunch, Universidad Catolica de Chile, NYU IO Day, University of Toronto, University of Waterloo, Brown University, EIEF - Einaudi, Workshop on Decentralized Markets with Asymmetric Information (Collegio Carlo Alberto), London School of Economics, University College of London, Queen Mary University of London

2015. Canadian Economic Theory Conference (Western Ontario), SAET Conference (Cambridge), Econometric Society World Congress (Montreal), Boston College, Caltech, Economic Theory Workshop at Universidad de Chile

2014. Canadian Economic Theory Conference (Simon Fraser), Collegio Carlo Alberto, SED Annual Meeting (Toronto), EIEF - Einaudi, SITE Summer Workshop, SAET Conference (Tokyo), Rice University, Columbia-Duke-MIT-Northwestern IO Theory Conference (MIT), Arizona State University, Columbia University, Universidad de Chile, MIT Applied Theory Summer Camp

2013. Econometric Society North American Winter Meeting (presenter and discussant), Econometric Society North American Summer Meeting (USC), Universidad de San Andres, Universidad Torcuato Di Tella, Wallis Conference in Political Economy (Rochester), University of New South Wales, University of Melbourne, MIT Applied Theory Summer Camp

2012. Duke University, Washington University at Saint Louis, Northwestern University, Boston University, Bocconi, Toulouse School of Economics, Arizona State University, University of Rochester, Universidad de San Andres

PROFESSIONAL
ACTIVITIES

Referee for: *AEJ-Micro*, *American Economic Review*, *American Economic Review-Insights*, *Canadian Journal of Economics*, *Econometrica*, *Economic Inquiry*, *Economic Journal*, *Economic Letters*, *Economic Theory*, *European Journal of Political Economy*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Game Theory*, *Journal of Development Economics*, *Journal of Economic Behavior and Organization*, *Journal of Economics & Management Strategy*, *Journal of Economic Theory*, *Journal of the European Economic Association*, *Journal of Law and Economics*, *Journal of Law, Economics and Organization*, *Journal of Mathematical Economics*, *Journal of Political Economy*, *Journal of Public Economics*, *Journal of Public Economic Theory*, *Management Science*, *Quarterly Journal of Economics*, *Rand Journal of Economics*, *Review of Economics and Statistics*, *Review of Economic Studies*, *Review of Industrial Organization*, *Scandinavian Journal of Economics*, *Social Choice and Welfare*, *Theoretical Economics*

Board of Editors: *American Economic Review*, 2019-present

Reviewer for: *National Science Foundation*, *Swiss National Science Foundation*

Program committee member: LACEA-LAMES 2018, World Congress of the Econometric Society 2020, North American Summer Meeting of the Econometric Society 2021

AWARDS

Excellence in Refereeing Award, *Review of Economic Studies*, 2020
Gitner Prize for Excellence in Undergraduate Teaching, Boston University, 2020
Outstanding Reviewer Award, *Games and Economic Behavior*, 2018
Excellence in Refereeing Award, *American Economic Review*, 2016, 2017
Stephen Goldfeld Summer Fellowship, Princeton University, 2010
Princeton University Fellowship and Summer Fellowship, 2007-2012

ADVISING

* indicates primary advisor; first placement between brackets
Mengqi Deng,* 2022 (Indiana University, visiting AP), Enrico De Magistris, 2022 (Cornerstone), Yoshifumi Yokota, 2022 (Hokkaido University), Pablo Cuellar,* 2021 (Utah State University, post-doc), Nan Zhao, 2021, (Susquehanna International Group), Thea How Choon, 2020 (St. Lawrence University), Zsolt Udvari, 2019 (Universite libre de Bruxelles, post-doc), Chi Zhang, 2019 (Zhejiang Gongshang University), Buqu Gao, 2018 (CUHK Business School); Henry Lin, 2018 (PricewaterhouseCoopers); Michael Lipsitz, 2017 (Miami University of Ohio); Costas Cavounidis, 2017 (University of Warwick); Benjamin Solow, 2016 (Universite libre de Bruxelles, post-doc); Ying Lei, 2016 (Peking University, Guanghua School of Management); David Seymour, 2015 (Istanbul Technical University); Tak-Yuen Wong, 2014 (Shanghai University of Finance and Economics)

TEACHING

Advanced Microeconomic Theory, PhD, Boston University
Economics of Information (Masters), Boston University

Economics of Information (Undergraduates), Boston University
Industrial Organization I (PhD), Boston University