

# Curriculum Vitae

## Juan Ortner

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CONTACT INFORMATION	<i>Address:</i> Dept. of Economics, Boston Univ., 270 Bay State Road, Boston MA <i>Email:</i> jortner@bu.edu <i>Website:</i> people.bu.edu/jortner		
RESEARCH INTERESTS	Microeconomic Theory, Game Theory, Industrial Organization, Political Economy		
EDUCATION	<b>Princeton University</b>		
	PhD in Economics		2007 – 2012
	Committee: Sylvain Chassang, Faruk Gul (chair) and Wolfgang Pesendorfer		
EMPLOYMENT	<b>Boston University</b>		
	Professor, Department of Economics		2025-
	Associate Professor, Department of Economics		2020-2025
	Assistant Professor, Department of Economics		2012-2020
OTHER APPOINTMENTS	Visiting Associate Professor, MIT Sloan		July 2021-June 2022
	Associate, Theoretical Research in Development Economics		2017-present
	Visiting Scholar, MIT		Spring 2016
	Visiting Assistant Professor, Collegio Carlo Alberto		June-July 2014
PUBLICATIONS	<b>The Value of Privacy in Cartels: An Analysis of the Inner Workings of a Bidding Ring</b> , with Kei Kawai and Jun Nakabayashi, forthcoming <i>Review of Economic Studies</i>		
	<b>Mediated Collusion</b> , with Takuo Sugaya and Alexander Wolitzky, <i>Journal of Political Economy</i> , 2024		
	<b>Regulating Collusion</b> , with Sylvain Chassang, <i>Annual Review of Economics</i> , 2023		
	<b>Bargaining with Evolving Private Information</b> , <i>Theoretical Economics</i> , 2023		
	<b>Using Bid Rotation and Incumbency to Detect Collusion: A Regression Discontinuity Approach</b> , with Sylvain Chassang, Kei Kawai and Jun Nakabayashi, <i>Review of Economic Studies</i> , 2023		
	<b>Paths to the Frontier</b> , with Avidit Acharya, <i>AEJ-Micro</i> , 2022		
	<b>Robust Screens for Non-Competitive Bidding in Procurement Auctions</b> , with Sylvain Chassang, Kei Kawai and Jun Nakabayashi, <i>Econometrica</i> , 2022		

**Collusion in Auctions with Constrained Bids: Theory and Evidence from Public Procurement**, with Sylvain Chassang, *Journal of Political Economy*, 2019

**A Continuous Time Model of Bilateral Bargaining**, *Games and Economic Behavior*, 2019

**Making Corruption Harder: Asymmetric Information, Collusion and Crime**, with Sylvain Chassang, *Journal of Political Economy*, 2018

**Progressive Learning**, with Avidit Acharya, *Econometrica*, 2017

**A Theory of Political Gridlock**, *Theoretical Economics*, 2017

**Durable Goods Monopoly with Stochastic Costs**, *Theoretical Economics*, 2017

**Direct Implementation with Minimally Honest Individuals**, *Games and Economic Behavior*, 2015

**Delays and Partial Agreements in Multi-issue Bargaining**, with Avidit Acharya, *Journal of Economic Theory*, 2013

**Optimism, Delay and (In)Efficiency in a Stochastic Model of Bargaining**, *Games and Economic Behavior*, 2013

WORKING  
PAPERS

**Leader-Driven Collusion**

**Screening Adaptive Cartels**, with Sylvain Chassang, Kei Kawai and Jun Nakabayashi

**A Theory of Security Issuance**, with Martin Schmalz

PROFESSIONAL  
ACTIVITIES

Referee for: *AEJ-Micro*, *AER*, *AER-Insights*, *AJPS*, *Canadian Journal of Economics*, *Econometrica*, *Economic Inquiry*, *Economic Journal*, *Economic Letters*, *Economic Theory*, *European Journal of Political Economy*, *GEB*, *IER*, *IJGT*, *JDE*, *JEBO*, *JEMS*, *JET*, *JEEA*, *JLE*, *JLEO*, *JME*, *JPE*, *JPE-Micro*, *JPubE*, *JPubET*, *Management Science*, *QJE*, *QJPS*, *Rand*, *RESTAT*, *Restud*, *Review of Industrial Organization*, *Scandinavian Journal of Economics*, *SCW*, *TE*

Board of Editors, *American Economic Review*, 2019-2025

Board of Editors, *American Economic Journal: Microeconomics*, 2025-

Reviewer for: *National Science Foundation*, *Swiss National Science Foundation*

Program committee member: LACEA-LAMES 2018, World Congress of the Econometric Society 2020, North American Summer Meeting of the Econometric Society 2021, 25th ACM Conference on Economics and Computation (EC'24), 26th ACM Conference on Economics and Computation (EC'25)

#### AWARDS

ACE Best Paper Award, 2024  
Excellence in Refereeing Award, *AER: Insights*, 2023  
Jerry S. Cohen Memorial Fund Writing Award for Best Antitrust Article of 2022 on Collusion in Auctions  
Excellence in Refereeing Award, *Review of Economic Studies*, 2020  
Gitner Prize for Excellence in Undergraduate Teaching, Boston University, 2020  
Outstanding Reviewer Award, *Games and Economic Behavior*, 2018  
Excellence in Refereeing Award, *American Economic Review*, 2016, 2017  
Stephen Goldfeld Summer Fellowship, Princeton University, 2010  
Princeton University Fellowship and Summer Fellowship, 2007-2012

#### ADVISING

\* indicates chair or co-chair; initial placement between brackets

**2025.** Peiran Xiao (USC, post-doc)  
**2023.** Duoxi Li\* (Cornerstone Research), Beixi Zhu (University of Pittsburgh, visiting AP)  
**2022.** Mengqi Deng\* (Indiana University, visiting AP), Enrico De Magistris (Cornerstone Research), Yoshifumi Yokota (Hokkaido University)  
**2021.** Pablo Cuellar\* (Utah State University, post-doc), Nan Zhao (Susquehanna International Group)  
**2020.** Thea How Choon (St. Lawrence University)  
**2019.** Zsolt Udvari (Universite libre de Bruxelles, post-doc), Chi Zhang (Zhejiang Gongshang University)  
**2018.** Buqu Gao (CUHK Business School), Henry Lin (PricewaterhouseCoopers)  
**2017.** Michael Lipsitz (Miami University of Ohio), Costas Cavounidis (University of Warwick)  
**2016.** Benjamin Solow (Universite libre de Bruxelles, post-doc), Ying Lei (Peking University, Guanghua School of Management)  
**2015.** David Seymour (Istanbul Technical University)  
**2014.** Tak-Yuen Wong (Shanghai University of Finance and Economics)

#### TEACHING

Advanced Microeconomic Theory (PhD), Boston University  
Economics of Information (Undergraduate and MA), Boston University  
Industrial Organization I (PhD), Boston University  
Organizational Economics (Undergraduate), MIT  
Organizational Economics (PhD), MIT

