ZEW Summer Course

Prof. Jordi Jaumandreu Email: jordij@bu.edu

Estimating the production function, productivity and markups

1. Production theory

Production sets, production function, marginal rates.Properties of production sets.Profit maximization and cost minimization.Geometry of the single-output case.

2. Production function

Uses of the production function

Estimation problems:

(Time changing) Heterogeneity

Simultaneity

Selection

Example: Selection in growth

Sample selection in estimating the pf

Measurement

3. Traditional approaches to estimation

Controlling for unobserved heterogeneity

Fixed effects models Differences Within groups estimation Robust standard errors for WG estimation GMM Arellano and Bond (1991) estimator The Blundel and Bond (2000) model Exercises

4. Structural approach to estimation

Basic structural framework: Olley and Pakes (1996), Levinshon and Petrin (2003)
Criticism and alternatives: Ackerberg, Caves and Frazer (2015)
Parametric identification: Doraszelski and Jaumandreu (2013)
Nonparametric identification under perfect competition: Gandhi, Navarro and Rivers

(2020)

A discussion on identification: Ways to identify Exercises

5. Productivity

Hicks-neutral productivity, endogenous productivity. Multidimensional productivity: biased technical change.

6. Markups and markdowns

Productivity, markups and markdowns

A popular method to estimate markups: De Loecker and Warzinsky (2012) Biases in estimation Markdowns, aggregation, a nonparametric bound Alternatives and pending issues Exercises

7. Topics in production functions estimation

Firm-level prices Demand heterogeneity Input heterogeneity Utilization Intangible assets

References

Production functions

- Ackerberg, D., K. Caves and G. Frazer (2006), "Structural identification of production functions," Econometrica, 83, 2411-2451.
- Ackerberg, D., L. Benkard, S. Berry, and A. Pakes (2007), Econometric tools for analyzing market outcomes, in Handbook of Econometrics, vol. 6A, Chapter 63, North-Holland.
- Aguirregabiria, A. (2018), Empirical Industrial Organization: Models, Methods and Applications, Chapter 3: Estimation of Production Functions, Academia.
- Arellano, M. and S. Bond (1991), "Some tests of specification for panel data: Monte Carlo evidence and an application to employment equations," Review of economic Studies, 277-297.
- Blundell, R. and S. Bond, 2000, "GMM estimation with persistent panel data: an application to production functions," Econometric Reviews, 19, 321-340.
- Bond, S., A. Hashemi, G. Kaplan and P. Zoch (2021), "Some unpleasant markup arithmetic: production function elasticities and their estimation from production data," Journal of Monetary Economics, 121, 1-14.
- Bond, S. y M. Soderbom (2004), "Adjustment costs and the identification of Cobb Douglas production functions," mimeo, IFS.
- De Loecker (2011), "Product Differentiation, Multiproduct Firms, and Estimating the Impact of Trade Liberalization on Productivity," Econometrica, 79, 1407-1451.
- Doraszelski, U. and J. Jaumandreu (2013), "R&D and productivity: estimating endogenous productivity," Review of Economic Studies, 80, 1338-1383.
- Doraszelski, U. and J. Jaumandreu (2018), "Measuring the bias of technological change," Journal of Political Economy, 126, 1027-1084.

- Gandhi, A., S. Navarro and D. Rivers (2020), "On the identification of gross output production functions," Journal of Political Economy, 128, 2973-3016.
- Griliches Z. and J. Mairesse, 1998, "Production function: The search for identification". In S. Ström (ed.), The Ragnar Frisch Centennial Symposium, Cambridge University Press, Cambridge, 169-203.
- Levinsohn, J. y A. Petrin, "Estimating Production functions using inputs to control for unobservables," Review of Economic Studies, 70, 317-341.
- Mairesse, J. and J. Jaumandreu (2005), "Panel data estimates of the production function and the revenue function. What difference does it make?" Scandinavian Journal of Economics, 107, 651-672.
- Marschak, J. and W. Andrews (1944), "Random Simultaneous Equations and the Theory of Production," Econometrica, 12, 143-205.
- Mas-Colell, A., M. Whinston and J. Green (1995), *Microeconomic Theory*. New york, Oxford University Press.
- Olley S. and A. Pakes (1996), "The dynamics of productivity in the telecommunications equipment industry," Econometrica, 64, 1263-1297.
- Wooldridge, J.M. (2009), "On estimating firm-level production functions using proxy variables to control for unobservables," Economic Letters, 104, 112-114.

Productivity, markups, topics in production functions

- Abito, M. (2022), Estimating production functions with unobserved time-invariant heterogeneity and time-varying productivity shocks, Working paper, Ohio State University.
- Azzam, A., J. Jaumandreu, and R. Lopez (2022), "Input and output market power with non-neutral productivity: Livestock and labor in meatpacking," mimeo, Boston University.

- Blum, B., S. Claro, I. Horstmann, and D. Rivers (2023), "The ABCs of firm heterogeneity when firms sort into markets: The case of exporters," forthcoming Journal of Political Economy.
- Brand, J. (2022), Estimating productivity under imperfect competition, mimeo, Office of the Chief Economist, Microsoft.
- Cairneross, J., P. Morrow, S. Orr, and S. Rachapalli (2023), "Multi-product markups," mimeo, Toronto University.
- Chan, M., S. Salgado, F, Warzynski and M. Xu (2022), "Firm productivity and labor quality," mimeo, Queens University.
- De Loecker, J. and F. Warzynski (2012), "Markups and firm-level export status," American Economic Review, 102, 2437-71.
- De Loecker, J. Eeckhout and G. Unger (2020), "The rise of market power and the macroeconomic implications," Quarterly Journal of Economics, 135, 561-644.
- De Loecker, J., and C. Syverson (2021), "An industrial organization perspective on productivity," in Handbook of Industrial Organization, Vol. 4, Elsevier.
- Demirer, M. (2020), "Production function Estimation with Factor-Augmenting Technology: An Application to Markups," mimeo, MIT.
- Dobbelaere, S. and J. Mairesse (2013), "Panel data estimates of the production function and product and labor market imperfections," Journal of Applied Econometrics, 28, 1-46.
- Doraszelski, U. and J. Jaumandreu (2019), "Using Cost Minimization to Estimate Markups," CEPR Discussion Paper 14114.
- Doraszelski, U. and J. Jaumandreu (2021), "Reexamining the De Loecker and Warzynski (2012) Method for Estimating Markups," CEPR Discussion Paper 16027.

- Foster, L., J. Haltiwanger and C. Syverson (2008), "Reallocation, Firm Turnover, and Efficiency: Selection on Productivity or Profitability?," American Economic Review, 98, 394-495.
- Gonzalez, X., S. Lach, and D. Miles (2022), "Revisiting the omitted price bias in the estimation of production functions," mimeo, Universidad de Vigo.
- Jaumandreu, J and H. Yin (2014), "Cost and Demand Advantages: A Firm-level Model for the Chinese Exports and Industrial Growth," CEPR Discussion Paper 11862.
- Klette J. and Z. Griliches, 1996, "The inconsistency of common scale estimators when output prices are unobserved and endogenous," Journal of Applied Econometrics, 11, 343-361.
- Malikov, E., S. Zhao, J. Zhang (2023), "A system approach to structural identification of production functions with multi-dimensional productivity," mimeo, University of Nevada.
- Ponder, M. (2021), Production functions without control functions: Estimating input elasticities when monotonicity does not hold, Working paper, University of Minnesota.
- Raval, D. (2022), "Testing the Production Approach to Markup Estimation," Review of Economic Studies, forthcoming.
- Rubens, M. (2022), "Market Structure, Oligopsony Power, and Productivity," mimeo, UCLA.
- Yeh, C., C. Macaluso and B. Hershbein (2022), "Monopsony in the US labor market," American Economic Review, 112, 2099-2138.
- Zhang, H. (2019), "Non-neutral technology, firm heterogeneity, and labor demand," Journal of Development Economics, 140-168.