

# Sovereign Risk Premia\*

Nicola Borri  
Boston University

Adrien Verdelhan  
Boston University

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## **Abstract**

Emerging countries tend to default when their economic conditions worsen. If bad times in an emerging country correspond to bad times for the US investor, then these foreign sovereign bonds are particularly risky and should offer high returns. We explore how this mechanism plays out in the data and in a general equilibrium model of optimal borrowing and default. Empirically, we obtain a cross-section of sovereign bond returns: the higher the correlation between past bond returns and US corporate default risk, the higher the average bond returns. A model of risk-averse lenders with external habit preferences can replicate this feature.

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\*Borri: Department of Economics, Boston University, 270 Bay State Road, Boston, MA 02215; [borri@bu.edu](mailto:borri@bu.edu); Tel: (617) 353-5690; <http://people.bu.edu/borri>. Verdelhan: Department of Economics, Boston University, 270 Bay State Road, Boston, MA 02215; [av@bu.edu](mailto:av@bu.edu); Tel: (617) 353-6324; <http://people.bu.edu/av>.

In this paper, we study sovereign bonds issued by emerging countries in US dollars. The Euler equation for an American investor implies that sovereign bond prices depend on their default probabilities and on covariances between bond payoffs and the investor's marginal utility of wealth. Default probabilities are a well-known driver of emerging bond yields. The worse the Standard & Poor's credit rating, for example, the higher the yield on average. In this paper, we show both theoretically and empirically that covariances between bond returns and risk factors are key determinants of bond prices and debt quantities.

To illustrate the intuition behind this result, assume that an American investor has constant relative risk-aversion and invests in one-period foreign government bonds. Emerging countries tend to default in 'bad times', when foreign consumption is low. If bad times in the foreign economy correspond to bad times in the domestic economy, then foreign countries tend to default in bad times for the US investor. In this case, sovereign bonds are particularly risky, and the US investor expects to be compensated for that risk through a high return. Alternatively, if bad times in the foreign economy correspond to good times for the US investor, then sovereign bonds are less risky and may even hedge domestic consumption. As a result, sovereign bond prices depend on both expected default probabilities and the timing of default.

With this price mechanism in mind, we turn to the data on sovereign debt. We look at bonds issued by emerging market countries that are included in JP Morgan's EMBI Global index. Yields on EMBI bonds increase with the probability of default as measured by Standard and Poor's credit ratings. However, for a given default probability, there is significant cross-sectional variation in yields; at the end of August 2008, for example, spreads were up to 300 basis points. To disentangle the two price mechanisms, we build portfolios of sovereign bonds by sorting countries along two dimensions: their default probabilities and their covariance with US economic conditions. For the first dimension, we use Standard and Poor's credit ratings to measure the probability of sovereign default. Credit ratings are not investor-specific and do not account for the timing of a potential default. For the second dimension, we compute bond betas, which are defined as the slope coefficients in regressions of one-month sovereign bond returns on one-month US corporate bond returns at daily frequency. In our framework, US corporate bond returns proxy for domestic economic conditions and offer a high frequency measurement of investor marginal utility of wealth. This is consistent with the literature on corporate bond indices: Krainer (2004) shows that US corporate credit spreads are counter-cyclical; Elton, Gruber, Agrawal, and Mann (2001) find that a quarter of corporate bond spreads are due to expected default probabilities, and that the remaining portion compensates for co-movement with Fama and French (1993) risk factors. After sorting countries along these two dimensions, we obtain six portfolios and a large cross-section of holding period excess returns. The average spread between countries with low and high default probabilities is about 600 basis points.

The average spread between countries with low and high bond betas is about 300 basis points.

We study this cross-section of excess returns from the perspective of a US investor. We find that a large fraction of the cross-section of EMBI excess returns can be explained by their covariances with just two risk factors: average EMBI excess returns and returns from a strategy that goes long on the last portfolio and short on the first. The first risk factor represents the average return for an investor holding bonds issued by all EMBI countries. The second risk factor represents the excess returns from a zero-cost strategy that goes long on the corner portfolio with the highest sovereign default risk and the highest exposure to US corporate default risk, and short on the corner portfolio with the smallest sovereign default risk and the lowest exposure to US corporate default risk. Portfolios with higher exposure to the second risk factor are riskier and have higher average excess returns because they offer lower returns when US corporate default risks are higher.

To interpret our findings and uncover their implications in terms of optimal borrowing, we use a general equilibrium model of sovereign lending and default. We start from Arellano (2008) and extend her model to  $N$  sovereign borrowers. In our model, a set of small open economies borrow from a large developed country (the US). We consider endowment economies. The only source of heterogeneity across small open economies is their correlation with the US business cycle. We introduce a key modification to Arellano (2008): we assume that investors are risk-averse and have external habit preferences as in Campbell and Cochrane (1999). This feature helps our understanding of the data: without it, eg when investors are risk-neutral, there is no role for covariances in sovereign bond prices. In the model, countries default after receiving a series of negative shocks. When business cycles in emerging countries and in the US are positively correlated, defaults tend to occur when US consumption is low relative to the habit level. Bonds issued by these countries are riskier and have lower prices because they have low payoffs when the lender's marginal utility of consumption is high. As Arellano (2008) shows, the model matches important features of the emerging markets business cycle. Consumption is more volatile than output; interest rate spreads and trade balances are strongly counter-cyclical. We thus focus on the model's implications for bond pricing, and we reproduce on simulated data the experiment also run on actual data.

Using simulated data, we form portfolios by sorting countries, again, along two dimensions: probability of default and correlation with the US business cycle. In our simulations, excess returns increase along the two sorting variables. We focus here on the corner portfolios. First, countries with high default probabilities pay on average up to 130 points more than low default probability countries. This spread characterizes low beta countries. For high beta countries, the spread due to default probability almost double to attain 250 basis points. These spreads are large and significant, but somewhat lower than in the data. Second, high beta countries pay on average higher yields than low beta countries. The difference in yields is only 20 basis points if the default probability

is low, but it jumps to 130 basis points for high default probabilities. The model offers a general equilibrium view of debt quantities and prices. Bond issues and defaults are endogenous choices: countries facing high borrowing costs might choose to borrow less, thereby lowering their default risk. In the simulations, high beta countries pay higher interest rates even if they borrow less in equilibrium.

Two discrepancies between the model and the data are worth mentioning. First, in the model, we can precisely measure expected default probabilities and consumption correlation, so we do not need to rely on proxies like Standard and Poor's ratings or corporate spreads. Second, the model only considers one-period bonds, whereas actual bonds have longer maturities. As a result, the model does not take into account interest rate risk. We leave this interesting case out for future research.

This paper is related to two strands of existing literature on sovereign debt. First, this paper contributes to the large body of empirical literature on emerging market bond spreads. The paper closest to ours is Longstaff, Pan, Pedersen, and Singleton (2007). They study changes in emerging market credit default swaps spreads and find that global factors, like the return on the U.S. stock market and changes in the VIX index, explain a large fraction of the common variation in swap spreads. They argue very convincingly that excess returns are mostly compensation for bearing global risk, with little or no country specific risk premia.<sup>1</sup> Second, our paper contributes to the theoretical literature on sovereign lending with defaults. The paper closest to ours is Arellano (2008). She builds on the seminal work by Eaton and Gersovitz (1981) and develops a dynamic general equilibrium model of sovereign lending with endogenous default choice.<sup>2</sup> We build on her work. The main difference between our two models is our assumption that foreign lenders are risk averse and not risk neutral. This assumption is crucial in generating the cross section of portfolio returns. We show that a model with risk neutral investors cannot account for the results of our empirical analysis on EMBI bonds.

The paper is organized as follows. Section 1 describes the data, how we build EMBI portfolios, and the main characteristics of the EMBI portfolio excess returns. Section 2 shows that two global risk factors explain most of the time series variation in portfolio excess returns. In section 3, we interpret these findings by describing a general equilibrium model of sovereign borrowing. Section

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<sup>1</sup>Other references on the empirical determinants of sovereign spreads include papers by Edwards (1984), Herb, Harvey, and Viskanta (1995), Kamin and von Kleist (1999), Arora and Cerisola (2001), Westphalen (2001), McGuire and Schrijvers (2003), Bernoth, von Hagen, and Schuknecht (2004), Favero, Pagano, and von Thadden (2005), Bekaert, Harvey, and Lundblad (2007), Gonzalez-Rozada and Yeyati (2008), Fostel and Geanakoplos (2008) and Pan and Singleton (2008).

<sup>2</sup>Recent papers in this segment of the literature are Bulow and Rogoff (1989), Atkeson (1991), Kehoe and Levine (1993), Zame (1993), Cole and Kehoe (2000), Alvarez and Jermann (2000), Kocherlakota (1996), Amador (2003), Aguiar and Gopinath (2006), Bi (2006), Yue (2006), Broner, Lorenzoni, and Schmukler (2005), Guerrieri and Kondor (2008).

4 considers a calibrated version of the model that qualitatively replicates our empirical findings. Section 5 concludes. All the tables and figures are in the appendix.

# 1 The Cross-Section of EMBI Returns

We focus on sovereign bonds issued in US dollars by emerging countries. To study these bonds, we take the perspective of a US investor who borrows in dollars to invest in this bond market. We check that these bonds offer return that increase with the probability of default, as measured by Standard and Poor's country ratings. We uncover a second mechanism: the higher the sovereign bond's covariance with US corporate default risk, the higher the excess returns. Using these two results, we build portfolios along two dimensions and obtain a cross-section of EMBI excess returns.

We start by describing the raw data and setting up some notations. Then we turn to our portfolio-building methodology, and report the main characteristics of our cross-section of EMBI excess returns.

## 1.1 Data and notations

**Data on Emerging Markets** We focus on the set of countries included in JP Morgan's EMBI Global index. JP Morgan publishes country-specific and aggregate indices that market participants consider as benchmarks. The EMBI Global index covers low or middle income per capita countries (according to the World Bank's classification). It also includes countries that are currently - or have been in the past ten years - restructuring their external or local debts. Our main dataset thus contains 36 countries: Argentina, Belize, Brazil, Bulgaria, Chile, China, Colombia, Cote D'Ivoire, Dominican Republic, Ecuador, Egypt, El Salvador, Hungary, Indonesia, Iraq, Kazakhstan, Lebanon, Malaysia, Mexico, Morocco, Pakistan, Panama, Peru, Philippine, Poland, Russia, Serbia, South Africa, Thailand, Trinidad and Tobago, Tunisia, Turkey, Ukraine, Uruguay, Venezuela, Vietnam.

The JP Morgan EMBI Global total return price index includes accrued dividends and cash payments. In each country, the index is a market capitalization-weighted aggregate of US dollar-denominated Brady Bonds, Eurobonds, traded loans and local market debt instruments issued by sovereign and quasi-sovereign entities. The weight of each instrument in each country-specific index is determined by dividing the issue's market capitalization by the total market capitalization for all instruments in the index. The market capitalization of each issue corresponds to its face value outstanding multiplied by its bid-side settlement price. Weights are updated at the end of each month (see Cavanagh and Long (1999)). These bonds are liquid debt instruments actively traded. Their notional sizes are at least equal to \$500 million. Each issue included in the EMBI Global index must have at least 2.5 years until maturity when it enters the index and at least 1 year until

maturity to remain in the index. Moreover, JP Morgan sets liquidity criteria such as easily accessible and verifiable daily prices either from an inter-dealer broker or a certified JP Morgan source.

To assess the default probability of each country, we rely on Standard and Poor's ratings. Standard and Poor's credit ratings take the form of letter grades ranging from AAA (highest credit worthiness) to SD (selective default). They are available for a large set of countries over a long time period. We collect Standard and Poor's ratings for all the 36 countries in the EMBI index, except Cote d'Ivoire and Iraq. We focus on ratings for long-term debt denominated in foreign currencies and convert ratings into numbers ranging from 1 (highest credit worthiness) to 23 (lowest credit worthiness). Our sample contains several default episodes. Argentina, the Dominican Republic, Ecuador, Russia and Uruguay defaulted on their external debt during our sample period. Argentina was in default status from November, 2001 to May, 2005, the Dominican Republic from February, 2005 to May, 2005, Ecuador in July, 2000 for only one month, Russia from January, 1999 to November, 2000 and Uruguay in May, 2003 for only one month.

Ratings are not traded prices. This obvious fact has two consequences. First, ratings are not tailored to a particular investor. For example, they are the same for a US and a Japanese investor. As a result, ratings do not take into account the timing of a potential sovereign default: a country that might default in good times for the US has the same rating as a country that might default in bad times. Second, for most countries, credit ratings do not encompass all the information on expected defaults. They are not updated on a regular basis, but rather when new information or events suggest the need for additional Standard and Poor's studies and grade revisions.

To complement the Standard and Poor's ratings, it is now common to rely on credit default swaps (CDS) and debt to GNP ratios. These two measures do not seem appropriate for our study. CDS are insurance contracts against the event that a sovereign defaults on its debt over a given horizon (see Pan and Singleton (2008)). These contracts are traded in US dollars. As a result, their prices should reflect both the magnitude and the timing of expected defaults. Yet, our goal is to disentangle these two elements. Moreover, CDS data are only available from December 2002 on, and for a subset of the EMBI Global countries. Debt to GNP ratios are available for many countries, but at annual frequency. These ratios do not predict default probabilities and returns as well than Standard and Poor's ratings. To check, however, that high debt levels do not drive our results, we report debt to GNP ratios. Our series come from the World Bank Global Development Finance annual dataset. We linearly interpolate the annual debt to GNP ratios to obtain monthly series.

As a snapshot of our dataset, Figure 1 reports, for each country in JP Morgan's EMBI Global Index, the annual stripped spread plotted against the Standard and Poor's credit rating at the end of August 2008. The stripped spread is equal to the difference between the average yield to maturity

in the emerging country and the corresponding yield to maturity on the US Treasury spot curve, after ‘stripping’ out the value of any collateralized cash flows. These spreads correspond to the usual representation of sovereign risk premia. Throughout the rest of the paper though, we use index prices to compute returns.

**Notations** Before turning to our portfolio-building strategy, we introduce here some useful notations. Let  $r^{e,i}$  denote the log excess return, including any accrued dividends, of an American investor who borrows funds in US dollars at the log risk free rate  $r^f$  in order to buy country  $i$ 's EMBI bond and sells it after one month. His log excess return is equal to:

$$r_{t+1}^{e,i} = p_{t+1}^i - p_t^i - r_t^f,$$

where  $p_t^i$  denotes the log market price of an EMBI bond in country  $i$  at date  $t$ .

We define the bond beta ( $\beta_{EMBI}^i$ ) of each country  $i$ 's as the slope coefficient in a regression of EMBI bond returns on US BBB-rated corporate bond returns:

$$\Delta p_t^i = \alpha^i + \beta_{EMBI}^i r_t^{BBB} + \varepsilon_t,$$

where  $r_t^{BBB}$  denotes the log total return on the Merrill Lynch US BBB corporate bond index.

We compute betas on 100-day rolling windows to obtain time-series of  $\beta_{EMBI,t}^i$ . As a timing convention, we date  $t$  the beta estimated with returns up to date  $t$ . For each regression, we estimate the beta at date  $t$  only if at least 50 observations for both the left- and right-hand side variables are available over the previous 100-day rolling window period.

## 1.2 Portfolios of Excess Returns

**EMBI portfolios** We build portfolios of EMBI excess returns by sorting countries along two dimensions: their probabilities of defaults and their bond betas. First, at the end of each period  $t$ , we sort all countries in the sample in two groups on the basis of their bond betas  $\beta_{EMBI,t}$ . The first group contains the countries with the lowest  $\beta_{EMBI,t}$ , the second group contains the countries with the highest  $\beta_{EMBI,t}$ . Second, we sort all countries within each of the two groups in three portfolios ranked from low to high probabilities of default. We measure default probabilities with Standard and Poor's credit ratings. As a result, we obtain six portfolios. Portfolios 1, 2 and 3 contain countries with the lowest betas, portfolios 3, 4 and 5 contain countries with the highest betas. Portfolios 1 and 4 contain countries with the lowest default probabilities, portfolios 3 and 6 contain countries with the highest default probabilities. Portfolios are re-balanced at the end of every month, using information available at that point. We compute the EMBI excess returns  $r_{t+1}^{e,j}$  for portfolios  $j$  by

taking the average of the EMBI excess returns in each portfolio  $j$  over the subsequent period (e.g. between  $t$  and  $t + 1$ ). The total number of countries in our portfolios varies over time. We have 6 countries at the beginning of the sample in January, 1995 and 32 at the end in August, 2008.<sup>3</sup> The maximum number of countries attained during the sample is 32.<sup>4</sup>

Table 1 provides an overview of our six EMBI portfolios. For each portfolio  $j$ , we report the average foreign bond beta  $\beta_{EMBI}^j$ , the average total excess return  $r^{e,j}$ , the average Standard and Poor's credit rating and the average external debt to GNP ratio. All returns are reported in US dollars and the moments are annualized: we multiply the mean of the monthly return by 12 and the standard deviation by  $\sqrt{12}$ . The Sharpe ratio is the ratio of the annualized mean to the annualized standard deviation.

Our portfolios highlight two simple empirical facts. Excess returns increase from low to high betas: portfolio 1, 2 and 3 (low betas) offer lower excess returns than portfolios 4, 5 and 6 (high betas). Excess returns also increase from low to high default probabilities: portfolios 1 and 4 (low default probabilities) offer lower excess returns than portfolios 3 and 6 (high default probabilities). The average excess return on all the low beta portfolios is 650 basis points per annum. For the high beta portfolios, it is 940 basis points. As a result, there is almost a 300 basis points difference between high and low beta portfolios. For low beta countries, the spread between low and high default probabilities entails a 340 basis point difference in returns. For high beta countries, this difference jumps to almost 900 basis points. On average, the spread due to default probabilities is close to 600 basis points. These two empirical facts square well with intuition. An investor receives higher returns to compensate for higher default probabilities. If the investor is risk-averse, then he expects higher returns for assets that co-vary with his return on wealth.

These spreads are economically and statistically significant. As a back-of-the-envelope check to this point, note that the standard error on the mean estimate is approximately equal to the standard deviation of the excess returns divided by the square root of the number of observations. The average standard deviation is equal to 12 percent. The sample size is 164 quarters ( $12.8^2$ ). The standard error on the mean is thus below 1 percent, approximately equal to 95 basis points. A spread of 300 basis points corresponds to three times the standard deviation of the mean.

Patton and Timmermann (2008) propose a more precise test of these cross-sectional properties. We use their non-parametric test to examine whether there exists a monotonic mapping from the observable variables used to sort EMBI countries into portfolios, and expected returns. The test

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<sup>3</sup>Daily historical levels of the EMBI indices are available from December 31, 1993 onwards for a limited set of countries. We need at least six countries in the sample to start building our six portfolios and thus start in January 1995.

<sup>4</sup>Table 13 in the appendix reports the frequency of reallocation across portfolios. Figure 3 in the appendix focuses on the examples of Argentina and Mexico.

rejects at standard significance levels the null of the absence of a monotonic relationship between portfolio ranks and returns against the alternative of an increasing pattern (the p-value is 1.5%).

By sorting countries along their Standard and Poor's ratings and bond betas, we have obtained a rich cross-section of average excess returns. We now turn to the dynamic properties of these portfolios.

## 2 Common Risk Factors in EMBI Excess Returns

In this section, we show that two risk factors reproduce our cross-section of excess returns. To build our risk factors, we start off a statistical description of our portfolios.

### 2.1 Principal Component Analysis

A principal component analysis provides a simple framework for extracting factors that are important for capturing common variation in asset returns. Let  $\Sigma$  be the sample covariance matrix of excess returns on the original set of EMBI portfolios  $R^e$ . The eigenvalue decomposition of this covariance matrix

$$\Sigma = Q\Lambda Q'$$

yields a new covariance matrix  $\Lambda$  which is diagonal, and the orthogonal transformation matrix  $Q$  which satisfies  $QQ' = I$ . This matrix contains the loadings of the original portfolios on the orthogonal *common factors* (or principal components). These new portfolios excess returns are:

$$\tilde{R}^e = Q'R^e.$$

Since the original test assets are excess returns, this procedure also creates zero-investment portfolios, i.e. the resulting factors are excess returns. The variance-covariance matrix of these portfolios is the diagonal matrix  $\Lambda$  above. Table 2 reports the loadings of our EMBI portfolios on each of the principal components (i.e. the  $Q$  matrix) as well as the fraction of the total variance of portfolio returns attributed to each principal component ( $diag\Lambda/tr\Lambda$ ).

This principal component analysis reveals that 80 percent of the portfolio excess returns common variation is explained by the first two principal components. The first principal component is indistinguishable from the mean portfolio excess returns, while the second principal component is highly correlated with the difference between the sixth and first portfolio. Following this decomposition, we consider two risk factors, the average EMBI excess returns, denoted  $R_{EMBI}$ , and the difference between the last and first portfolio, denoted  $LS_{EMBI}$  because it is equivalent to the

excess return of a zero-cost strategy that goes *long* on the last portfolio and *short* on the first. The correlation of the first principal component with  $R_{EMBI}$  is 0.99, and the correlation between the second principal component and  $LS_{EMBI}$  is -0.83. We find that a large fraction of the cross-section of EMBI excess returns described in section 1 can be explained by their covariances with just two risk factors, the EMBI market excess return ( $R_{EMBI}$ ) and the return from a strategy that goes long on the last portfolio, and short on the first ( $LS_{EMBI}$ ). We now review the cross-sectional asset pricing methodology and then report our results.

## 2.2 Asset Pricing Methodology

**Cross-Sectional Asset Pricing** We use  $R_{t+1}^{e,j}$  to denote the average excess return on portfolio  $j$  in period  $t + 1$ . In the absence of arbitrage opportunities, this excess return has a zero price and satisfies the following Euler equation:

$$E_t[M_{t+1}R_{t+1}^{e,j}] = 0,$$

where  $M$  denotes the stochastic discount factor of the US investor. We assume that the log stochastic discount factor  $m$  is linear in the pricing factors  $f$ :

$$m_{t+1} = 1 - b(f_{t+1} - \mu),$$

where  $b$  is the vector of factor loadings and  $\mu$  denotes the factor means. This linear factor model implies a beta pricing model: the log expected excess return is equal to the factor price  $\lambda$  times the beta of each portfolio  $\beta^j$ :

$$E[\widetilde{r}^{e,j}] = \lambda' \beta^j$$

where  $\widetilde{r}^{e,j}$  denotes the log excess return on portfolio  $j$  corrected for its Jensen term,  $\lambda = \Sigma_{ff}^{-1} b' \Sigma_{ff} = E(f_t - \mu_f)'$  is the variance-covariance matrix of the factor, and  $\beta^j$  denotes the regression coefficients of the return  $R^{e,j}$  on the factors. To estimate the factor prices  $\lambda$  and the portfolio betas  $\beta$ , we use two different procedures: a Generalized Method of Moments (GMM) applied to linear factor models, following Hansen (1982), and a two-stage OLS estimation following Fama and MacBeth (1973), henceforth FMB.

We briefly describe these two techniques.

**GMM** The moment conditions are the sample analog of the populations pricing errors:

$$g_T(b) = E_T(m_t \widetilde{r}_t^e) = E_T(\widetilde{r}_t^e) - E_T(\widetilde{r}_t^e f_t') b,$$

where  $\tilde{r}_t^e = [\tilde{r}_t^{e,1}, \tilde{r}_t^{e,2}, \dots, \tilde{r}_t^{e,N}]'$  groups all the  $N$  EMBI portfolios. In the first stage of the GMM estimation, we use the identity matrix as the weighting matrix, while in the second stage we use the inverse of the spectral density  $S$  matrix of the pricing errors in the first stage:  $S = \sum E[(m_t \tilde{r}_t^e)(m_{t-j} \tilde{r}_{t-j}^e)']$ .<sup>5</sup> We use demeaned factors in both stages. Since we focus on linear factors models, the first stage is equivalent to an OLS cross-sectional regression of average returns on the second moment of returns and factors. The second stage is a GLS cross-sectional regression of average excess returns on the second moment of returns and factors.

**FMB** In the first stage of the FMB procedure, for each portfolio  $j$ , we run a time-series regression of the EMBI excess returns  $\tilde{r}_t^e$  on a constant and the factors  $f_t$ , in order to estimate  $\beta^j$ . The only difference with the first stage of the GMM procedure stems from the presence of a constant in the regressions. In the second stage, we run a cross-sectional regression of the average excess returns  $E_T(m_t \tilde{r}_t^e)$  on the betas that were estimated in the first stage, to estimate the factor prices  $\lambda$ . The first stage GMM estimates and the FMB point estimates are identical, because we do not include a constant in the second step of the FMB procedure. Finally, we can back out the factor loadings  $b$  from the factor prices and covariance matrix of the factors.

## 2.3 Results

Table 3 reports our asset pricing results. We focus first on market prices of risk and then turn to the quantities of risk in our portfolios.

**Market Prices of Risk** The top panel of the table reports estimates of the market price of risk  $\lambda$  and the SDF factor loadings  $b$ , the adjusted  $R^2$ , the square-root of mean-squared errors  $RMSE$  and the p-values of  $\chi^2$  tests (in percentage points). The market price of risk of the  $R_{EMBI}$  risk factor is equal to 780 basis points per annum. The FMB standard error is 272 basis points. The market price of risk of the  $LS_{EMBI}$  risk factor is equal to 980 basis points per annum and the FMB standard error is 325 basis points. In both cases, the risk price is more than two standard errors from zero, and thus highly statistically significant. Overall, asset pricing errors are small. The RMSE is around 114 basis points and the adjusted  $R^2$  is 78 percent. The null that the pricing errors are zero cannot be rejected, regardless of the estimation procedure. Figure 2 plots predicted against realized excess returns for the six EMBI portfolios. Clearly, the model's predicted excess returns are consistent with the average excess returns. Note that predicted excess returns correspond here

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<sup>5</sup>We use a Newey and West (1987) approximation of the spectral density matrix. The optimal number of lags is determined using Andrews (1991)'s criterion with a maximum of 6 lags.

simply the OLS estimates of the betas times the sample mean of the factors, not the estimated prices of risk.

Since the factors are returns, the no arbitrage condition implies that risk prices should be equal to the factors' average excess returns. This condition stems from the fact that the Euler equation applies to the risk factor itself, which clearly has a regression coefficient  $\beta$  of one on itself. In our estimation, this no-arbitrage condition is satisfied. The average portfolio excess return is 794 basis points. So the estimated price of risk for  $R_{EMBI}$  is only 14 basis points removed from the point estimate implied by linear factor pricing. The average excess return on the strategy that goes long on the last portfolio and short on the first is 910 basis points. So the estimated price of risk of  $LS_{EMBI}$  is 70 basis points removed from the point estimate. The standard error on the mean estimate is equal to 88 basis points. As a consequence, the mean is not statistically different from the market price of risk.

**Alphas and betas in EMBI returns** The bottom panel of Table 3 reports the constants (denoted  $\alpha^j$ ) and the slope coefficients (denoted  $\beta_{R_{EMBI}}^j$  and  $\beta_{LS_{EMBI}}^j$ ) obtained by running time-series regressions of each portfolio's excess returns  $\widehat{rX}^{e,j}$  on a constant and the  $R_{EMBI}$  and  $LS_{EMBI}$  risk factors.

The first column reports  $\alpha$ 's estimates. The  $\alpha$ s for each portfolio are generally small and not significantly different from zero. The null that the  $\alpha$ s are jointly zero is rejected at the 5 percent significance level. The second column reports the  $\beta$ s for the  $R_{EMBI}$  factor. These  $\beta$ s increase monotonically from 0.95 to 1.44 for the low  $\beta_{EMBI}$  group, while for the second  $\beta_{EMBI}$  group they increase from 0.54 for portfolio 4 to 0.97 for portfolio 5 and then slightly decrease to 0.95 for portfolio 6. The third column reports the  $\beta$ s for the  $LS_{EMBI}$  factor. These  $\beta$ s are negative for the low  $\beta_{EMBI}$  group and positive for the high  $\beta_{EMBI}$  group. The higher default probability, high bond betas portfolio offers high excess returns on average because they loads more heavily on the risk factors.

By sorting countries along their Standard and Poor's ratings and bond betas, we have obtained a cross-section of average excess returns which reflects different risk exposures. To move from a statistical description of the risk factors to their economic interpretation, we now specify a general equilibrium model of sovereign borrowing that can potentially replicate our previous findings. The main intuition is as follows. When investors are risk averse and the endowment process in the borrowing country is potentially correlated with lenders' marginal utilities of consumption, the pricing of a sovereign bond depends not only on the probability of default but also on its correlation with the investors' stochastic discount factor.

### 3 A General Equilibrium Model of Sovereign Borrowing

In this section, we build a N-country model of sovereign borrowing to interpret the empirical properties of the EMBI portfolios documented in the previous section. We start off the seminal two-country models of Eaton and Gersovitz (1981) and Arellano (2008).<sup>6</sup> But we depart from the previous literature and assume that lenders are risk averse, instead of being risk-neutral, and that emerging countries' business cycles differ in their correlations to the US business cycle.

This simple departure has key implications on sovereign bond prices. We know that emerging countries tend to default when they experience difficult economic conditions. Again, if bad times in emerging countries correspond to bad times for the investor, then sovereign bonds appear risky: they pay badly in bad times. A risk-averse investor will expect to be compensated for that risk: he will earn on average a premium on these bonds, or equivalently, these bonds will trade at a lower value than their simple, discounted expected payoffs. If bad times in emerging countries correspond to good times for the investor, then sovereign bonds appear less risky: they pay badly in good times, and well in bad times. If the investor is risk-averse, these bonds trade at a higher value than their simple, discounted expected payoffs.

#### 3.1 Endowments

We explore this mechanism and its general equilibrium implications. In the model, there are N-1 small, emerging open economies, and one large developed economy. In each small open economy, there is a representative agent who receives a stochastic endowment stream. In what follows, the superscript  $B$  (for 'borrowers') denotes variables corresponding to the N-1 small open economies, the superscript  $L$  (for 'lenders') the large developed economy. Upper case variables denote levels, lower case variables denote logs. The countries' log endowments evolve as:

$$y_t^{B,i} = \bar{y}^B + \rho^B y_{t-1}^{B,i} + \epsilon_t^{B,i}, \quad (3.1)$$

where the shock  $\epsilon_t^{B,i}$  is *i.i.d* normal. All emerging countries have the same endowment persistence and volatility:  $E([\epsilon_t^{B,i}]^2) = \sigma_{\epsilon_B}^2$ . In the large developed economy, there is a representative agent that receives every period an exogenous consumption endowment. We assume that idiosyncratic shocks to consumption growth are *i.i.d*. log-normally distributed:

$$\Delta c_t^L = \bar{c}^L + \epsilon_t^L.$$

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<sup>6</sup>The literature on sovereign debt modeling is large. Important examples are Bulow and Rogoff (1989), Atkeson (1991), Kehoe and Levine (1993), Zame (1993), Cole and Kehoe (2000), Alvarez and Jermann (2000), Kocherlakota (1996), Amador (2003), Aguiar and Gopinath (2006).

The emerging countries only differ according to their conditional correlation to the developed economy:  $E(\epsilon^{B,i'} \epsilon^L) = \rho^i$ .

All variables in the model are real, and we abstract from monetary policies. In each emerging economy, a benevolent government maximizes the welfare of its representative citizen. To do so, the government can borrow resources from the developed country. The government, however, can only trade non contingent one-period zero coupon bonds. These debt contracts are not enforceable: the government can choose to default on its debts at any point in time. In this set-up, if investors are risk neutral, the price of a sovereign bond depends exclusively on the endogenous probability of default, which varies with the amount of funds borrowed and the expected next-period endowment. As a result, sovereign bond prices only depend on country-specific characteristics and the large common variation in bond prices observed in the data can only be explained by a high degree of correlation across the countries' endowment processes, leaving no role for systematic risk factors related to foreign investors. But if investors are risk-averse, then sovereign bond prices reflect the correlation between the emerging economy' business cycle and the US economy.

### 3.2 Borrowers

We start with the description of the borrowers. The representative agent in each small open economy maximizes the stream of discounted utilities  $U^B$ :

$$U^B = E_t \sum_{t=0}^{\infty} (\beta^B)^t U_t^B = E_t \sum_{t=0}^{\infty} (\beta^B)^t \frac{(C_t^B)^{-\gamma}}{1 - \gamma},$$

where  $\beta^B$  denotes the time discount factor, and  $C_t^B$  denotes consumption at time  $t$ . We let the lenders' and borrowers' discount factors differ because developing countries tend to have higher real risk free rates than emerging countries.<sup>7</sup>

The representative household receives a stochastic stream of the tradable good  $Y_t^B$  every period. We assume that  $y_t^B$ , the log of the borrower's endowment, follows a Markov process. The representative agent also receives a goods transfer from the government in a lump-sum fashion: i.e, any proceeds from international operations are rebated lump-sum from the government to its citizens. The government has access to international capital markets: at the beginning of period  $t$ , it can purchase  $B_t^{t+1}$  one-period zero-coupon bonds at price  $Q_t$ .  $B_t^{t+1}$  denotes the quantity of one-period zero-coupon bonds purchased at date  $t$  and coming to maturity at date  $t + 1$ . A positive value for  $B_t^{t+1}$  represents a saving for the borrowing country, which supplies  $Q_t B_t^{t+1}$  units of period  $t$  goods

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<sup>7</sup>Political economists argue that politicians tend to have shorter time horizons in small developing countries. In Amador (2003) for example, a low value for the discount factor  $\beta^B$  corresponds to the high short-term discount rate of an incumbent party with low probability of remaining in power in a model where different parties alternate.

in order to receive  $B_t^{t+1} > 0$  units of goods in the following period. On the contrary, a negative value  $B_t^{t+1} < 0$  implies borrowing  $Q_t B_t^{t+1}$  units of goods at  $t$  and promising to repay, conditional on not defaulting,  $B_t^{t+1}$  units of  $t + 1$  good. The representative household's budget constraint conditional on not defaulting at time  $t$  is then:

$$C_t^B = Y_t^B - Q_t B_t^{t+1} + B_{t-1}^t. \quad (3.2)$$

In case of default, all current debt disappears. This simplifying assumption implies that the sovereign cannot selectively default on parts of its debt.<sup>8</sup> A sovereign that defaults at date  $t$  is excluded from international capital markets for a stochastic number of periods and suffers a direct output loss. In this case, consumption is constrained by the value of output during autarky, which is denoted  $Y_t^{def}$ , and the budget constraint is simply:

$$C_t^B = Y_t^{B,def}. \quad (3.3)$$

Following Arellano (2008), we assume an asymmetric direct output cost of default. In particular,  $Y_t^{B,def} = \min\{Y^B, \hat{Y}^B\}$ , where  $\hat{Y}^B$  is the output upper bound in case of a default and it is defined as  $(1 - \theta) \text{mean}(Y^B)$ . This form of direct output cost implies that defaults are more costly in good times. A country that receives a high value of  $Y^B$  expects high values of the endowment also in the near future, given the high persistence of the endowment process. If the country defaults when  $Y^B$  is high, its consumption is set to be low for the entire time of exclusion from capital markets according to the budget constraint (3.3). When the endowment is high, the utility cost of default (which lasts several periods) is likely to outweigh the utility benefit from not repaying the outstanding debt (which lasts one period). This specific way of modeling the output cost is critical for this class of models to produce a counter-cyclical current account. In fact, this assumption constraints the timing of borrowing. Consider a country that receives a particularly low value of the endowment. This country would like to borrow to smooth out consumption. Given the high persistence of the endowment process, this country also expects low values of the endowment in the near future. If the endowment is low enough and the country defaults, the direct output cost is likely to be low for the entire exclusion period (because  $Y^B < \hat{Y}^B$ ). At the same time, when the endowment is low, the marginal utility cost of a net capital outflow is very high for a risk averse borrower. Investors anticipate that the borrower is likely to default in this case and they require a high premium to supply any funds. In equilibrium, when  $Y^B$  is low enough, there is no borrowing and the sovereign is credit-rationed. Therefore, this assumption affects both the size and timing of

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<sup>8</sup>Bolton and Jeanne (2008) and Duffie, Perdersen, and Singleton (2003) are models where the sovereign can selectively default on part of the outstanding debt.

debt in equilibrium.

Aguiar and Gopinath (2006) use a model similar to Arellano (2008), but with a cost of default that is a fixed proportion of the borrower's endowment. Comparing their results to Arellano (2008), they obtain larger debt to GDP ratios, lower default probabilities and lower interest rate spreads, and they cannot reproduce the counter-cyclical of the current account. We choose the default cost assumption used in Arellano (2008) because it is a convenient way to ensure that countries borrow more when output is above trend, a robust feature of emerging economies' business cycle (see for example Neumeyer and Perri (2005), Aguiar and Gopinath (2007) or Uribe and Yue (2006)). A second reason to use the default cost assumption in Arellano (2008) is the fact that countries tend to default when output is below trend (Tomz (2007)) and it is difficult to determine whether the fall in output is the reason for defaulting, or rather the consequence of the default.

A second consequence of a country's default is exclusion from international capital markets. In Eaton and Gersovitz (1981) exclusion is permanent, and default is not an equilibrium outcome. We follow Arellano (2008) and assume that exclusion lasts a stochastic number of periods. Although this assumption implies a degree of coordination by foreign investors that is partially at odds with the assumption that investors behave competitively, it captures the fact that countries in default do not access international capital markets for some time. As Hatchondo, Martinez, and Sapriz (2007) note, in this framework, the equilibrium size of debt is smaller when the exclusion from capital markets is shorter. This is because exclusion works an incentive to repay, thus reassuring lenders, decreasing the risk premium and allowing more borrowing.

### 3.3 Lenders

We now turn to the description of the lenders. The representative agent receives an exogenous stochastic consumption endowment every period denoted  $C_t^L$ . Lenders are risk-averse and behave competitively. In order to reproduce the large spread between low and high beta countries, we rely on habit preferences similar to Campbell and Cochrane (1999). We assume that lenders maximize the stream of discounted utilities  $U^L$ :

$$U^L = E_t \sum_{t=0}^{\infty} (\beta^L)^t U_t^L = E_t \sum_{t=0}^{\infty} (\beta^L)^t \frac{(C_t^L - H_t^L)^{1-\gamma} - 1}{1-\gamma},$$

where  $\beta^L$  denotes the lenders' discount factor and  $H_t$  the external habit level.<sup>9</sup> The external habit level corresponds to a time-varying subsistence level or social externality.

Habit preferences reproduce quantitatively the effect of the timing of defaults on bond spreads. We show in the appendix that a model where borrowers and lenders have the same power utility preferences does not produce a large spread in excess returns. The maximum spread between high and low correlation groups in the latter case is only 55 basis points, an order of magnitude smaller than in the data. This result parallels the equity premium puzzle in Mehra and Prescott (1985). To illustrate this point, assume that two countries have the same default probability and the same yield volatility. Then the spreads between their bond returns depend on the covariance between the US marginal utility of consumption and the return differences. As a result, the maximum spread between these two countries is twice the product of the risk-aversion coefficient times the standard deviation of consumption growth (around 1.5 percent) and the standard deviation of the returns (around 6 percent). A risk-aversion coefficient of 2 would imply a maximum spread of 18 basis points. A risk-aversion coefficient close to 40 would then lead to a spread of 4 percent as in the data, but it would also imply a very high and volatile risk free rate. On the contrary, the introduction of habit preferences implies that lenders' risk aversion is time-varying, and higher in 'bad times'. As consumption declines toward the habit in 'bad times', the curvature of the utility function rises, so risky assets prices fall and expected returns rise. Local risk-aversion is sometimes very high, even if the risk-aversion coefficient remains low.

Following Campbell and Cochrane (1999), we assume that the external habit level depends on the consumption endowment through the following autoregressive process for the surplus consumption ratio, defined as the percentage gap between the endowment and habit ( $S_t^L \equiv [C_t^L - H_t^L]/C_t^L$ ):

$$s_{t+1}^L = (1 - \phi)\bar{s}^L + \phi s_t^L + \lambda(s_t^L)(\Delta c_{t+1}^L - \bar{c}^L),$$

where  $\bar{c}^L$  is the average consumption growth. The sensitivity function  $\lambda(s_t^L)$  describes how habits are formed from past aggregate endowments. In this framework, 'bad times' refers to times of low surplus consumption ratios (when consumption is close to the habit level), and 'negative shocks' refers to negative consumption growth shocks  $\epsilon^L$ . The sensitivity function  $\lambda(s_t^L)$  governs the dynamic of the surplus consumption ratio:

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<sup>9</sup>Some further examples of habit preferences in one-country models are Constantinides (1990), Abel (1990), Jermann (1998), Boldrin, Christiano, and Fisher (2001), Lettau and Uhlig (2000). Chapman (2002) shows that models with intrinsic habit formation where each individual's habit is determined by his consumption, and not everyone else's consumption, cannot solve the equity premium puzzle without relying on very high values for the risk aversion coefficient. We abstract from this difficulty and consider only external habits.

$$\lambda(s_t^L) = \begin{cases} \frac{1}{\bar{S}^L} \sqrt{1 - 2(s_t^L - \bar{S}^L)} - 1 & \text{if } s_t^L \leq s_{max}^L \\ 0 & \text{elsewhere,} \end{cases}$$

where  $\bar{S}^L$  and  $s_{max}^L$  are respectively the steady-state and upper bound of the surplus-consumption ratio.  $\bar{S}^L$  measures the steady-state gap (in percentage) between consumption and habit levels. Note that the non-linearity of the surplus consumption ratio keeps habits always below consumption and marginal utilities always positive and finite. Assuming that  $\bar{S}^L = \sigma_{\epsilon^L} \sqrt{\frac{\gamma}{1-\phi}}$  and  $s_{max}^L = \bar{S}^L + (1 - \bar{S}^L)/2$ , the sensitivity function leads to a constant risk free rate:  $r_t = \bar{r} = -\ln(\beta^L) + \gamma \bar{C}^L - \frac{\gamma^2 \sigma_{\epsilon^L}^2}{2\bar{S}^{L2}}$ . This model delivers time-varying risk aversion for the lenders. Since the habit level depends on aggregate consumption, the local curvature of the lenders' utility function is  $\gamma_t = \gamma/S_t^L$ . When the endowment is close to the habit level, the surplus consumption ratio is low and the lender very risk averse.

Lenders supply any quantity of funds demanded by the small open economy, but they require compensation for the risk they bear. Lenders cannot default. In Arellano (2008), lenders are risk-neutral. In that case, lenders charge the borrower the interest rate that makes them break-even in expected value. In our model, lenders are risk-averse, and require not only a default premium, but also a *default risk premium*. They expect a higher return on average if defaults are more likely in bad times for them, i.e when their endowment is close to the habit level.

### 3.4 Recursive equilibrium

In order to describe the economy at time  $t$ , we need to keep track of the borrower's endowment stream, his outstanding debt, and the lender's past surplus consumption ratios. Let  $y^B$  and  $s^L$  denote the history of events up to  $t$ :  $y^B = (y_0^B, \dots, y_t^B)$  and  $s^L = (s_0^L, \dots, s_t^L)$ . We denote  $x$  a column vector that summarizes this information:  $x = [y^B, s^L]'$ . Given that the two stochastic endowment processes are Markovian, we denote  $f(x', x)$  the conditional density of  $x'$ , e.g. the value of  $x$  at time  $t+1$  given the initial value of  $x$  at time  $t$ . In what follows, the value of a variable in period  $t+1$  is denoted with a *prime* superscript.

Given the initial state of the economy, the value of the default option is:

$$v^o(B, x) = \max\{v^c(B, B', x), v^d(x)\},$$

where  $v^c(B, B', x)$  denotes the contract continuation value and  $v^d$  the value of defaulting. If the government chooses to repay the debt coming to maturity, it can purchase some new debt. As a result, the value of staying in the contract is a function of the exogenous states  $y^B$  and  $s^L$ , the

quantity of debt coming to maturity at time  $B$  and future debt  $B'$ . In case of default, all outstanding debt is erased, and the small economy is forced into autarky for a stochastic number of periods. Hence, the only state variables that influence the value  $v^d$  of defaulting are  $y^B$  and  $s^L$ . We now define more precisely  $v^c$  and  $v^d$ .

The value of default depends on the probability of re-accessing financial markets in the future and on the current output loss:

$$v^d(x) = u_B(y^{def}) + \beta \int_{x'} [\lambda v^o(0, x') + (1 - \lambda)v^d(x')] f(x', x) dx',$$

where  $\lambda$  is the exogenous probability of re-entering international capital markets after a default.<sup>10</sup> As we have seen, when a borrower defaults, consumption is equal to the autarky value of output. In the following period, the borrower regains access to international capital markets with no outstanding debt with probability  $\lambda$ , or remains in autarky with probability  $1 - \lambda$ .

The value of staying in the contract and repaying debt coming to maturity is:

$$v^c(B, x) = \text{Max}_{B'} \{u(c) + \beta \int_{x'} v^o(B', x') f(x', x) dx'\},$$

subject to the budget constraint (3.2). The borrower chooses  $B'$  to maximize utility and anticipates that the equilibrium bond price depends on the exogenous states variable and on the new debt  $B'$ .

Let  $\Upsilon$  denotes the set of possible values for the exogenous states  $x$ . For each value of  $B$ , the small open economy default policy is the set  $D(B)$  of exogenous states such that the value of default is larger than the value of staying in the contract:

$$D(B) = \{x \in \Upsilon : v^d(x) > v^c(B, x)\}.$$

Similarly,  $R(B)$  is the set of exogenous states such that the value of default is smaller than the value of staying in the contract. The repayment set  $R(B)$  is the complement to  $D(B)$ :

$$R(B) = \{x \in \Upsilon : v^d(x) \leq v^c(B, x)\}.$$

The default probability  $dp$  is endogenous and depends on the amount of outstanding debt and on the endowment realization. In particular, the default probability is related to the default set through:

$$dp(B', x) = \int_{D(B')} f(x', x) dx',$$

where  $dp(B', x)$  denotes the expectation at time  $t$  of a default at time  $t + 1$  for a given level  $B'$  of

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<sup>10</sup>Kovrijnykh and Szentes (2007) explore the possibility of endogenizing  $\lambda$ .

outstanding debt due at time  $t + 1$ .

### 3.5 Bond Prices

Bond prices  $Q(B', x)$  are a function of the current state vector  $x$  and the desired level of borrowing  $B'$ . If borrowers do not default at date  $t + 1$ , lenders receive payoffs equal to the face value of the bonds, which is normalized to 1. In case of default at date  $t + 1$ , payoffs are zero. Starting from the investor's Euler equation, the bond price function is:

$$Q(B', x) = E[M'1_{1-dp(B',x)}] = E[M']E[1_{1-dp(B',x)}] + COV[M', 1_{1-dp(B',x)}], \quad (3.4)$$

where  $M'$  is the investors' stochastic discount factor and is equal to:

$$M' = \beta^L \frac{U_{c^L}(C', H')}{U_{c^L}(C, H)} = \beta^L \left( \frac{S' C^L}{S C^L} \right)^{-\gamma} = \beta^L e^{-\gamma[\bar{c}^L + (\phi-1)(s_t^L - \bar{s}^L) + (1+\lambda)(s_t^L)(\Delta c_{t+1}^L - \bar{c}^L)]}$$

A risk free asset pays one unit of consumption good in any state of the world and has a price equal to  $Q^{rf} = E[M']$ . If investors are risk-neutral, sovereign bond prices depend only on expected default probabilities:  $Q(B', x) = E[1_{1-dp(B',x)}]/Q^{rf}$ . Investors' risk aversion introduce a new component to sovereign bond pricing. For a given default probability, bond prices depend on the covariance between investors' stochastic discount factors and default events. If defaults tend to occur in bad times for investors (e.g when their marginal utility of consumption is high), the covariance term in (3.4) is negative, bond prices are low and yields are high. Likewise, if defaults tend to occur in good times for investors, yields are low.

## 4 Simulation

We simulate the model at quarterly frequency. We start by rapidly reviewing its parameters. We calibrate the borrower's endowment process described in (3.1) using the parameters in Arellano (2008). These parameters describe Argentina. We calibrate lenders' consumption growth using the post-war U.S. economy as a reference. Habit preference parameters are from Campbell and Cochrane (1999). Table 4 reports all the parameters used in the simulation.

The direct output cost of default  $\theta$  is equal to 2.5 percent per period in line with the evidence of a significant output drop in the aftermath of a default (see, for example, Rose (2005)). The probability of re-entering capital markets after a default  $\lambda$  is equal to 12.5 percent per period, implying an average exclusion of 8 quarters. The empirical evidence on the time-length of exclusion is mixed. For example, Gelos, Sahay, and Sandleris (2004) find that in the 1980s the average time

of exclusion is 4.7 years, while only 0.3 years in the 1990s.<sup>11</sup>

The risk aversion parameter  $\gamma$  in the borrowers' and lenders' utility function is set equal to 2. Lenders discount future at the annualized rate  $\beta^L = 0.89$ , while the borrower has a lower time discount factor  $\beta^B = 0.83$ . The value of  $\gamma$  and  $\beta^L$  are calibrated in order to match an average US real log risk-free rate of 0.94 percent per annum. Models of this class require low values for  $\beta^B$  in order to generate larger values for the debt to GDP ratio. For example, Aguiar and Gopinath (2006) use an annualized value for  $\beta^B$  equal to 0.59. We take  $\beta^B$  from Arellano (2008). A low value for  $\beta^B$  matches the usually high real interest rates in emerging markets. The computational algorithm is described in the appendix.

## 4.1 Building Portfolios of Simulated Data

In equilibrium, investors know expected default probabilities and require higher risk premia from borrowers that are more likely to default when investors' consumption is close to their habit levels. We solve our model for a set of 34 uniformly spaced different values of  $\rho^i$ , which is the correlation between investors' consumption growth and borrower's endowments. These correlation coefficients are in the range  $[-.5, .5]$ . Each  $\rho^i$  corresponds to a different sovereign borrower. We simulate time series data for countries that differ only with respect to  $\rho^i$  and face the same time series for investors' consumption growth. The values for all the other parameters are those in Table 4.

We use the simulated data to build portfolios that mimic the EMBI portfolios described in section 1. What are the equivalents to Standard and Poor's ratings and EMBI bond betas that we used in section 1 on actual data? In the model, expected default probabilities exist in closed form. We do not need to rely on ratings to proxy them. We denote  $E[dp^i]$  the investors' expectation that country  $i$  will default next period. In the model, we also have a more direct measure of the business cycle's correlation with the US economy than the bond betas we previously computed. Here, we obtain  $\beta_{SIM}^i$  as the slope coefficient from a regression of the borrower  $i$ 's past output growth up to time  $t$  on a constant and the investor's past endowment growth up to time  $t$ . We use a rolling window of 250 periods.

The building portfolio strategy runs again in two steps. First, at the end of each period  $t$ , we sort all countries in the sample into 2 groups on the basis of the observed  $\beta_{SIM}^i$  at that time. The first group contains countries with the lowest  $\beta_{SIM}^i$ , the second group contains countries with the highest  $\beta_{SIM}^i$ . Second, at the end of each period  $t$ , we sort all countries within each of the previous 2 groups into 3 portfolios on the basis of the expected default probability  $E[dp^i]$  at that

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<sup>11</sup>Argentina defaulted in 2001 and the restructured three quarters of the \$95 billion defaulted debt in a 2005 swap. But in September 2008 Argentina still faced legal actions by investors holding out for full repayment. Argentina could not issue new debt on international capital markets for fear it could be embargoed (Financial Times, 25 September, 2008)

time. Within each group, the first portfolio contains countries with the smallest expected default probabilities and the last portfolio contains countries with the highest default probabilities. The 6 portfolios are re-balanced at the end of every period. For each portfolio  $j$ , we compute the excess returns  $r_{t+1}^{e,j}$  by taking the average of the excess returns in the portfolio. Excess returns correspond to the returns in emerging countries minus the risk-free rate in the large, developed economy. We have a total of 34 simulated countries, for 5,000 quarters. We compute  $\beta_{SIM}^j$  starting in quarter 500 and use the last 600 quarters for our analysis (150 years). Countries in default in a given quarter are excluded from the sample, given that they do not have access to international capital markets. As a result, the total number of countries in our portfolios varies slightly over time. Table 5 provides an overview of the 6 portfolios.

For each portfolio  $j$ , we report the average value for  $\beta_{SIM}^j$ , the excess return  $r^{e,j}$ , the expected default probability  $E[dp^j]$  and the debt to output ratio. All the moments are annualized: we multiply the mean of the quarterly data by 4 and the standard deviation by 2. The Sharpe ratio is the ratio of the annualized mean to the annualized standard deviation.

The first panel reports the average  $\beta_{SIM}^j$  for countries in portfolio  $j$ . There is a stark contrast between the first three and the last three portfolios. The business cycle of countries with a low  $\beta_{SIM}^j$  is negatively correlated with the investors' endowment growth. These countries on average default more frequently when investors' consumption is high and above their habit levels. On the contrary, countries with a high  $\beta_{SIM}^j$  default more frequently when investors' consumption is low and close to their habit levels. The second panel reports average expected default probabilities. Within each  $\beta_{SIM}^{low,high}$ -group, there is a cross-section of average default probabilities, with a spread up to 2.5 percent. These first two panels correspond to the sorting variables.

Let us turn now to average excess returns. Countries with higher default probabilities offer higher returns. This is the first order effect, with a difference of around 250 basis points between portfolios with low default probabilities (1 and 4) and portfolios with high default probabilities (3 and 6). Countries with larger values of  $\beta_{SIM}^j$  pay higher returns. This is true at all levels of default probabilities. This is the second order effect. The difference in excess returns between low and high beta countries is particularly striking for countries with high default probabilities. It amounts to 130 basis points annually. This spread is significant.<sup>12</sup> It is not due to higher levels of debt, as the last panel shows. It is actually the opposite: high beta countries pay higher interest rates even if they borrow less in equilibrium. These features echo the characteristics of our EMBI bond portfolios. Comparing these spreads to their actual counterparts reported in table 1, we note, however, that both default probability and beta spreads are twice larger in the data than in the model.

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<sup>12</sup>Here again, we use Patton and Timmermann (2008)'s MR non parametric test. It rejects at any conventional significance levels the null of the absence of a monotonic relationship between portfolio ranks and expected returns against the alternative of an increasing pattern.

Table 10 reports the properties of portfolios formed on data obtained from the model's simulation with risk neutral lenders as in Arellano (2008). When investors are risk neutral, countries with higher default probabilities offer higher returns. But it is not the case that high  $\beta_{SIM}$  countries pay higher returns and borrow less than low  $\beta_{SIM}$  countries.

Finally, Table 6 reports the principal component analysis of portfolios obtained on simulated data with risk-averse investors. Here again, the first two principal components explain more than 80 percent of the total variance. The first principal component is close to the average return across all portfolios, while the second principal component corresponds to an investment strategy that goes long the low-beta countries and short the high-beta countries. This principal component analysis parallels the one obtained on actual data and reported in Table 2.

## 5 Conclusion

In this paper, we show that sovereign bond betas govern sovereign bond spreads. In the data, countries with higher bond betas pay higher borrowing rates. The difference in spreads between countries with high and low betas is about 300 basis points. This is about half the spread difference between low and high default probability countries.

Models of optimal borrowing and endogenous defaults with risk neutral investors cannot account for our empirical findings. We offer one example of a general equilibrium model of sovereign borrowing and defaults with risk-averse investors. In the model, borrowing countries only differ along one dimension: their endowments are more or less correlated to the lenders' consumption. Habit preferences lead to sizable spreads in returns between low and high default probability countries, and between high and low beta countries.

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Table 1: EMBI Portfolios Sorted on Credit Ratings and Bond Betas

| Portfolios       | 1                                  | 2      | 3     | 4    | 5      | 6     |
|------------------|------------------------------------|--------|-------|------|--------|-------|
| $\beta_{EMBI}^j$ | Low                                |        |       | High |        |       |
| S&P              | Low                                | Medium | High  | Low  | Medium | High  |
|                  | EMBI-US BBB beta: $\beta_{EMBI}^j$ |        |       |      |        |       |
| Mean             | 0.05                               | 0.07   | -0.03 | 0.74 | 0.71   | 0.66  |
| Std              | 0.45                               | 0.48   | 0.55  | 0.41 | 0.54   | 0.53  |
|                  | S&P Default Rating: $d^j$          |        |       |      |        |       |
| Mean             | 9.86                               | 11.97  | 14.71 | 8.41 | 10.67  | 14.11 |
| Std              | 1.29                               | 0.87   | 1.67  | 1.70 | 1.39   | 1.34  |
|                  | Excess Return: $r^{e,j}$           |        |       |      |        |       |
| Mean             | 4.83                               | 6.43   | 8.24  | 4.94 | 9.29   | 13.90 |
| Std              | 10.47                              | 12.30  | 16.09 | 8.23 | 11.26  | 13.59 |
| SR               | 0.46                               | 0.52   | 0.51  | 0.60 | 0.83   | 1.02  |
|                  | Debt/GNP: $d^j$                    |        |       |      |        |       |
| Mean             | 0.44                               | 0.45   | 0.56  | 0.41 | 0.44   | 0.51  |
| Std              | 0.16                               | 0.12   | 0.13  | 0.10 | 0.12   | 0.13  |

Notes: This table reports, for each portfolio  $j$ , the average beta  $\beta_{EMBI}^j$  from a regression of EMBI returns on the total returns on the Merrill Lynch US BBB corporate bond index, the average EMBI log total excess return, the average Standard and Poor's credit rating, and the average external debt to GNP ratio. Excess returns are annualized and reported in percentage points. For excess returns, the table also reports Sharpe ratios, computed as ratios of annualized means to annualized standard deviations. The portfolios are constructed by sorting EMBI countries on two dimensions: every month countries are sorted on their probability of default, measured by the S&P credit rating, and on  $\beta_{EMBI}^j$ . Note that Standard and Poor's uses letter grades to describe a country's credit worthiness. We index Standard and Poor's letter grade classification with numbers going from 1 to 23. Data are monthly, from JP Morgan and Standard and Poor's (Datastream). The sample period is 1/1995 - 8/2008.

Table 2: Principal Components

| <i>Portfolio</i>                                      | 1     | 2     | 3     | 4     | 5     | 6     |
|---|-------|-------|-------|-------|-------|-------|
| Portfolios Sorted on Credit Ratings and Betas Spreads |       |       |       |       |       |       |
| 1   | 0.34  | 0.26  | 0.53  | -0.02 | 0.20  | 0.70  |
| 2   | 0.43  | 0.33  | 0.41  | 0.01  | -0.55 | -0.49 |
| 3   | 0.58  | 0.40  | -0.65 | 0.24  | 0.19  | 0.02  |
| 4   | 0.21  | -0.25 | -0.33 | -0.54 | -0.58 | 0.39  |
| 5   | 0.37  | -0.24 | 0.10  | -0.63 | 0.53  | -0.35 |
| 6   | 0.43  | -0.74 | 0.10  | 0.51  | -0.04 | 0.02  |
| % Var.  | 72.19 | 10.40 | 6.72  | 6.35  | 2.35  | 1.99  |

Notes: This table reports the principal components coefficients of the EMBI portfolios constructed using the Standard and Poor's credit ratings and the bond betas. Each column correspond to a different principal component, while each row corresponds to a different portfolio. The last row reports (in %) the share of the total variance explained by each common factor. Data are monthly, from JP Morgan and available on Datastream. The sample period is 1/1995-8/2008.

Table 3: Asset Pricing: Portfolios Sorted on Credit Ratings and Bond Betas

| Panel I: Factor Prices and Loadings |                   |                    |                    |              |                  |             |          |
|-------------------------------------|-------------------|--------------------|--------------------|--------------|------------------|-------------|----------|
|                                     | $\lambda_{REMBI}$ | $\lambda_{LSEMBI}$ | $b_{REMBI}$        | $b_{LSEMBI}$ | $R^2$            | $RMSE$      | $\chi^2$ |
| $GMM_1$                             | 7.80              | 9.80               | 0.54               | 0.52         | 83.27            | 1.14        |          |
|                                     | [3.52]            | [3.44]             | [0.30]             | [0.22]       |                  |             | 83.14    |
| $GMM_2$                             | 9.76              | 9.31               | 0.71               | 0.46         | 29.47            | 2.34        |          |
|                                     | [2.73]            | [3.18]             | [0.23]             | [0.20]       |                  |             | 93.33    |
| $FMB$                               | 7.80              | 9.80               | 0.53               | 0.52         | 78.03            | 1.14        |          |
|                                     | [2.72]            | [3.25]             | [0.23]             | [0.21]       |                  |             | 74.50    |
|                                     | (2.72)            | (3.26)             | (0.23)             | (0.21)       |                  |             | 77.53    |
| <i>Mean</i>                         | <b>7.94</b>       | <b>9.1</b>         |                    |              |                  |             |          |
| <i>Std</i>                          | [0.77]            | [0.88]             |                    |              |                  |             |          |
| Panel II: Factor Betas              |                   |                    |                    |              |                  |             |          |
| Portfolio                           | $\alpha_0^j(\%)$  | $\beta_{REMBI}^j$  | $\beta_{LSEMBI}^j$ | $R^2(\%)$    | $\chi^2(\alpha)$ | $p - value$ |          |
| 1                                   | 0.66              | 0.95               | -0.38              | 86.84        |                  |             |          |
|                                     | [1.36]            | [0.06]             | [0.05]             |              |                  |             |          |
| 2                                   | -0.33             | 1.14               | -0.25              | 83.83        |                  |             |          |
|                                     | [1.43]            | [0.05]             | [0.04]             |              |                  |             |          |
| 3                                   | -2.22             | 1.44               | -0.11              | 78.86        |                  |             |          |
|                                     | [2.79]            | [0.12]             | [0.05]             |              |                  |             |          |
| 4                                   | -0.29             | 0.54               | 0.10               | 49.81        |                  |             |          |
|                                     | [1.90]            | [0.07]             | [0.07]             |              |                  |             |          |
| 5                                   | 1.51              | 0.97               | 0.01               | 75.27        |                  |             |          |
|                                     | [1.75]            | [0.07]             | [0.06]             |              |                  |             |          |
| 6                                   | 0.66              | 0.95               | 0.62               | 92.20        |                  |             |          |
|                                     | [1.36]            | [0.06]             | [0.05]             |              |                  |             |          |
| All                                 |                   |                    |                    |              | 1.10             | 0.98        |          |

Notes: Panel I reports results from GMM and Fama-McBeth asset pricing procedures. Market prices of risk  $\lambda$ , the adjusted  $R^2$ , the square-root of mean-squared errors  $RMSE$  and the p-values of  $\chi^2$  tests on pricing errors are reported in percentage points.  $b$  denotes the vector of factor loadings. All excess EMBI returns are multiplied by 12 (annualized). The standard errors in brackets are Newey and West (1987) standard errors with the optimal number of lags according to Andrews (1991). Shanken (1992)-corrected standard errors are reported in parentheses. We do not include a constant in the second step of the FMB procedure. Panel II reports OLS estimates of the factor betas.  $R^2$ s and p-values are reported in percentage points. The  $\chi^2$  test statistic  $\alpha'V_\alpha^{-1}\alpha$  tests the null that all intercepts are jointly zero. This statistic is constructed from the Newey-West variance-covariance matrix (1 lag) for the system of equations (see Cochrane (2001), page 234). Data are monthly, from JP Morgan in Datastream. The sample period is 1/1995-08/2008. The alphas are annualized and in percentage points.

Table 4: Parameters Choices

| Parameter   | Variable              | Value |
|---|-----------------------|-------|
| Mean lenders' consumption growth (%)                              | $\bar{c}^L$           | 1.89  |
| Standard deviation of lenders' consumption growth (%)             | $\sigma_{\epsilon^L}$ | 1.50  |
| Persistence coefficient of the lenders' surplus consumption ratio | $\phi$                | .87   |
| Persistence coefficient of borrowers' endowments                  | $\rho$                | .78   |
| Standard deviation of borrowers' endowments (%)                   | $\sigma_{\epsilon^B}$ | 5.4   |
| Direct default cost (%)   | $\theta$              | 2.5   |
| Re-entering probability (%)                                       | $\lambda$             | 12.5  |
| Risk-aversion parameter   | $\gamma$              | 2     |
| Lenders' time discount  | $\beta^L$             | .89   |
| Borrowers' time discount  | $\beta^B$             | .83   |

The table reports benchmark values for the parameters used in the simulation. These parameters imply an annualized risk-free rate  $r^f$  in the large developed country equal to .94 percent per annum, a steady-state endowment ratio  $\bar{S}^L$  equal to .057 and a maximum surplus endowment ratio  $S_{max}^L$  of .094. The values for the direct output cost and the probability of re-entering financial markets after a default are per quarter. All the other parameters are annualized, e.g. they are reported as  $4\bar{c}^L$ ,  $2\sigma_{\epsilon^L}$ ,  $2\sigma_{\epsilon^B}$ ,  $\rho^4$ ,  $\phi^4$ ,  $\beta^{L^4}$ ,  $\beta^{B^4}$  and  $4r^f$  since the model is simulated at quarterly frequency. Values describing lenders' consumption growth are from Campbell and Cochrane (1999) and correspond to post-war US consumption data, values describing the borrowers' endowments are from Arellano (2008).

Table 5: Portfolios of Simulated Data

| Portfolios                        | 1     | 2      | 3     | 4    | 5      | 6    |
|-----------------------------------|-------|--------|-------|------|--------|------|
| $\beta_{SIM}^i$                   | Low   |        |       | High |        |      |
| $E[dp^i]$                         | Low   | Medium | High  | Low  | Medium | High |
| Consumption beta: $\beta_{SIM}^i$ |       |        |       |      |        |      |
| Mean                              | -0.58 | -0.70  | -0.72 | 1.26 | 1.20   | 1.05 |
| Std                               | 0.60  | 0.39   | 0.58  | 0.54 | 0.41   | 0.52 |
| Default probability: $E[dp^i]$    |       |        |       |      |        |      |
| Mean                              | 3.58  | 4.49   | 5.42  | 2.49 | 3.51   | 4.97 |
| Std                               | 1.36  | 1.43   | 1.44  | 1.20 | 1.36   | 1.36 |
| Excess Return: $r^{ej}$           |       |        |       |      |        |      |
| Mean                              | 2.80  | 3.34   | 4.12  | 3.01 | 4.06   | 5.45 |
| Std                               | 1.12  | 1.17   | 1.20  | 1.53 | 1.63   | 1.53 |
| SR                                | 2.49  | 2.86   | 3.43  | 1.96 | 2.49   | 3.56 |
| Debt/GNP: $d^i$                   |       |        |       |      |        |      |
| Mean                              | 8.47  | 8.88   | 9.44  | 7.60 | 8.14   | 8.95 |
| Std                               | 7.44  | 7.63   | 7.62  | 7.18 | 7.36   | 7.26 |

Notes: This table reports, for each portfolio  $j$ , the slope coefficient  $\beta_{SIM}^i$  from a regression of borrowers' output growth on the investors' consumption growth, the average excess return, the average expected probability of default and the debt to output ratio. Excess returns are annualized and reported in percentage points. For excess returns, the table also reports Sharpe ratios, computed as ratios of annualized means to annualized standard deviations. Data comes from simulating our model under the assumption of habit preferences for foreign lenders. The portfolios are constructed by sorting data for different countries obtained by simulating our model in two dimensions: every month, countries are sorted on expected default probabilities and on  $\beta_{SIM}^i$ . The sample has 600 quarters.

Table 6: Principal Components Simulated Data

| <i>Portfolio</i>   | 1     | 2     | 3     | 4     | 5     | 6     |
|--|-------|-------|-------|-------|-------|-------|
| Portfolios Sorted on Default Probability and $\beta_{SIM}$ |       |       |       |       |       |       |
| 1  | 0.31  | 0.38  | 0.12  | 0.72  | 0.19  | -0.42 |
| 2  | 0.32  | 0.51  | 0.12  | 0.03  | -0.00 | 0.79  |
| 3  | 0.31  | 0.53  | 0.02  | -0.65 | -0.09 | -0.44 |
| 4  | 0.47  | -0.37 | 0.52  | 0.04  | -0.61 | -0.04 |
| 5  | 0.53  | -0.40 | 0.09  | -0.20 | 0.71  | 0.04  |
| 6  | 0.45  | -0.13 | -0.83 | 0.10  | -0.28 | 0.03  |
| % Var.   | 68.91 | 17.39 | 8.52  | 2.95  | 1.74  | 0.49  |

Notes: This table reports the principal components coefficients of the portfolios of simulated data. Each column correspond to a different principal component, while each row corresponds to a different portfolio. The last row reports (in %) the share of the total variance explained by each common factor. The model is simulated at quarterly frequency.

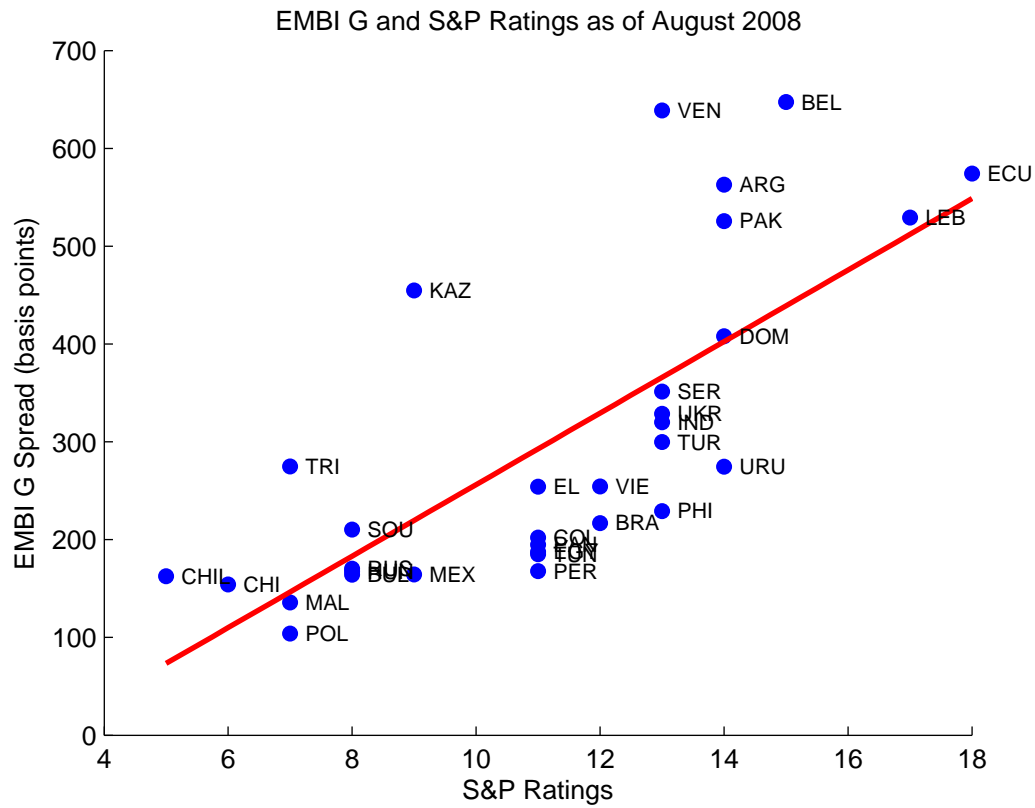


Figure 1: EMBI Global Annual Spreads and Standard and Poor's Ratings

The figure plots, for each country in the EMBI Global Index, the annual stripped spread against the Standard and Poor's credit rating at the end of August 2008. Spreads are in basis points. Standard and Poor's credit ratings are indexed from 1 (AAA) to 23 (SD). A higher number implies a lower credit worthiness. Data are from Datastream.

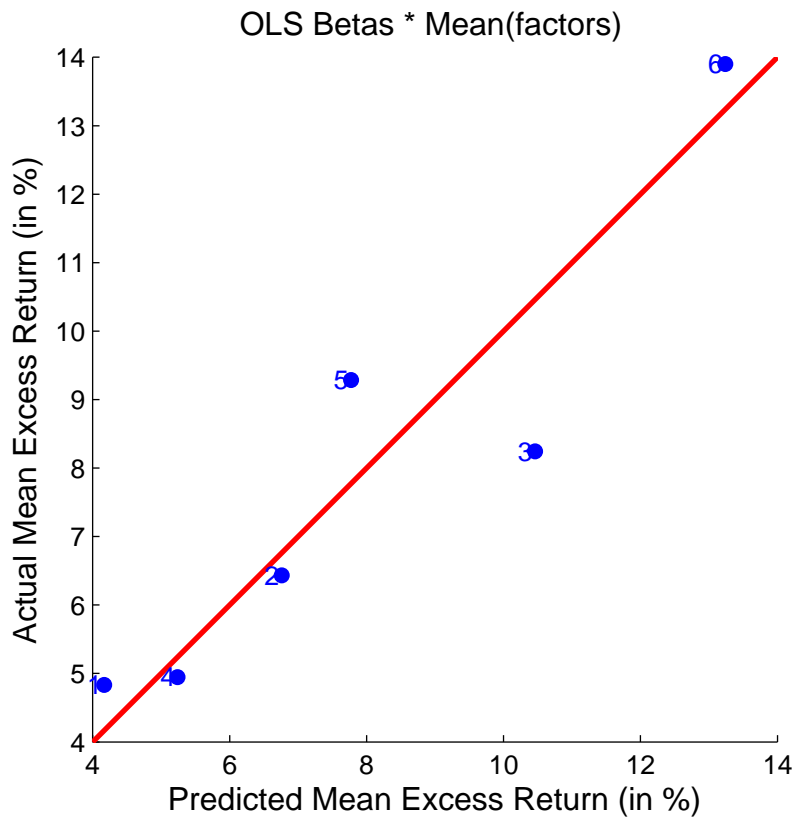


Figure 2: Predicted against Actual EMBI Returns

The figure plots realized average EMBI excess returns on the vertical axis against predicted average excess returns on the horizontal axis. We regress actual excess returns on a constant and the risk factors  $R_{EMBI}$  and  $LS_{EMBI}$  to obtain slope coefficient  $\beta^i$ . Each predicted excess return is obtained using the OLS estimate  $\beta^i$  times the sample mean of the factors. All returns are annualized. Data is monthly. The sample period is 01/1995-08/2008.

## Appendix A Conditional Asset Pricing

The  $LS_{EMBI}$  risk factor represents the excess return of a zero-cost strategy that goes long on the last portfolio, and short on the first. The price of the  $LS_{EMBI}$  risk factor should increase when the global market price of risk increases. To test this implication, we consider the conditional Euler equation of a US investor. Hansen and Richard (1987) explain that a simple conditional factor model can be turned into an unconditional factor model using all the variables  $z_t$  in the information set of the investor. The conditional Euler equation for portfolio  $j$ ,  $E_t[M_{t+1}R_{t+1}^j] = 1$ , is then equivalent to the following unconditional condition:

$$E_t[M_{t+1}z_tR_{t+1}^j] = 1$$

Following Cochrane (2001), we can interpret this condition as an Euler equation applied to a managed portfolio  $z_tR_{t+1}^j$ . This managed portfolio corresponds to an investment strategy that goes long portfolio  $j$  when  $z_t$  is positive and short otherwise. We assume that one scaling variable  $z_t$  summarizes all the information set of the investor. We scale both returns and risk factors by  $z_t$ . As a result, we obtain twelve test assets: the original six EMBI portfolios, and the same portfolios multiplied by the scaling variable. For the risk factors, we use the average EMBI market excess return  $R_{EMBI}$  and  $LS_{EMBI}$ , and we add  $LS_{EMBI,t+1}z_t$ . Our conditioning variable  $z$  is the CBOE volatility index VIX. Table ?? reports results. We find that the implied market prices of risk associated with the  $LS_{EMBI}$  factor vary significantly through time. They tend to increase in bad times, when the implied US stock market volatility is high.

## Appendix B Computational Algorithm

We discretize the borrower's endowment in 12 equally spaced grid points between  $\pm 2\sigma_{\epsilon^B}$  and then add four extra grid points at the two extremes of the interval ( $\pm .3$ ,  $\pm .25$ ) to capture the possibility of large positive or negative endowment shocks. We discretize the investors' surplus consumption ratio in 14 grid points equally spaced between .0072 and  $S_{max}$ , and add one extra grid point (.003) to capture non linearity in the surplus consumption ratio near 0. We build the transition matrix as described in Tauchen and Hussey (1991). The quantity of debt is discretized in 75 equally spaced grid points between 0 (no debt) and -0.6 and we check in our simulations that this constraint never binds. We start with a guess for the bond price function  $Q^0(B', y) = Q^{rf}$  for each  $B'$  and  $x$ , where  $Q^{rf}$  is the price of the risk free bond available to investors and is equal to  $Q^{rf} = E[M^t]$  and  $x = [y^L, s]^t$  is a vector containing the exogenous state variables. Given the bond price function, we use value function iteration to obtain the optimal consumption, asset

holdings and default policy functions. Given the optimal default policy function found in the previous step, we update the bond price function  $Q^1(B', x)$  according to 3.4. If a convergence criterion is satisfied, we stop. If not, we use the updated price function to compute new values for the optimal consumption, asset holdings and default policy functions and repeat this routine up to the point that  $\max\{Q^i(B', x) - Q^{i+1}(B', x)\} < 10^{-7}$ . In order to obtain business cycle statistics, we simulate for 100 times 5000 quarters of data and compute moments as averages of the last 3000 observations for each simulation.

## Appendix C One Application: Argentina

To check our model, we study the limit case of two countries. We estimate a low value for  $\rho^i$  for Argentina equal to 0.05. Given the low correlation between Argentina's endowment and U.S. consumption growth, results should not differ significantly from those obtained by Arellano (2008). We solve the model numerically, simulate 5,000 quarters and then compute relevant moments using the last 3,000 quarters. We repeat this process 100 times and then reports means and standard deviations in table 8 next to the results in Arellano (2008) and the actual data for Argentina.

The borrower defaults approximately 4 times every 100 years, the average spread over the risk free rate and the ratio of debt to GDP are lower than in the data. The value for the spread is comparable to that in Arellano (2008), the value for the debt to GDP ratio is significantly larger. She reports a measure of interest rate spread with respect to an exogenous risk free rate of 4 percent, while in our model the risk free rate is endogenous with a mean annualized value of about 1 percent. Consumption is more volatile than income, a consistent feature of the emerging market business cycle. When output is higher, the cost of debt is lower.

In this model, the trade balance  $nx$  is equal to the capital flows  $Q_t B_t^{t+1} - B_{t-1}^t$ . As a result, the trade balance decreases when output increases: countries borrow more when output is higher, again a consistent feature of emerging markets according to Neumeyer and Perri (2005). This evidence suggests the existence of credit rationing in emerging markets and supports the assumption of the asymmetric output cost described in section (3.2). Even though the model replicates the sign of the negative correlation between trade balance and output, it is not able to match its exact magnitude. This is not surprising: the stochastic process for the endowment is a simple AR(1) process with no stochastic trend. Aguiar and Gopinath (2006) argue very effectively that "the cycle is the trend," meaning that a large part of the emerging market's business cycle is explained by shocks to trend. In their model, after a positive shock to trend, agents expect higher output from that period onward. Therefore, agents borrow to smooth consumption over time. The response to a positive shock to output around a stable trend is very different: agents increase savings to maintain a smooth

consumption path in the future. In Aguiar and Gopinath (2006) shocks to trend generate the negative correlation between output and the trade balance. In this model, the high persistence of the endowment shock and the asymmetric default cost structure explain the negative correlation of output with respect to the interest rate spread and the trade balance. After a positive shock to output, agents expect output to be relatively high for some time. Because the default probability and the interest rate spread are relatively lower when output is high, agents borrow more in good times. The model also successfully reproduces the positive relation between cost of debt and the trade balance that is found in the data: when countries borrow more, the spread is lower.

## Appendix D Lenders: Risk Neutral and Power Utility Cases

Table 9 reports the properties of 9 portfolios constructed using data from a model where foreign investors' preferences are as follows:

$$U^L = E_t \sum_{t=0}^{\infty} (\beta^L)^t U_t^L = E_t \sum_{t=0}^{\infty} (\beta^L)^t \frac{(C_t^L)^{-\gamma}}{1-\gamma},$$

where  $C_t^L$  is the exogenous endowment received by the investors every period. In this case, the vector of exogenous state  $x$  contains only one variable:  $y^L$ . We simulate this model using the parameters in table 4 to characterize the endowment process in the small open economies and in the large developed economy. We choose values for  $\lambda = 20\%$ ,  $\theta = 3\%$  and  $\beta^B = 0.82$  to match an average default probability of 3 percent per annum. We choose a value for  $\beta^L = 0.99$  to match a risk-free rate of 4 percent per annum. This version of the model with foreign investors characterized by power utility function reproduces only qualitatively our empirical findings. The spread along the beta-dimension is positive but small.

Table 10 reports the properties of 9 portfolios formed on data obtained from the model's simulation with risk neutral lenders as in Arellano (2008). All the other parameters used in the simulation are those used in the model with power utility. When investors are risk neutral, countries with higher default probability offer higher returns as in the case of risk averse investors. However, there is no spread along the beta dimension.

## Appendix E Data: EMBI Global Sample

Table 11 reports the EMBI stripped spreads for our sample. All spreads are annual. Table 12 reports the ratio of debt to GDP for the countries in our sample, using data from the Global Development Finance.



Table 7: Conditional Asset Pricing: Portfolios Sorted on Credit Ratings and Bond Betas

|             | $\lambda_{EMBI}^R$   | $\lambda_{SEMBI}^L$   | $\lambda_{SEMBI/VIX}^L$ | $b_{EMBI}^R$          | $b_{SEMBI}^L$         | $b_{SEMBI/VIX}^L$      | $R^2$ | $RMSE$ | $\chi^2$ |
|-------------|----------------------|-----------------------|-------------------------|-----------------------|-----------------------|------------------------|-------|--------|----------|
| $GMM_1$     | 9.71<br>[4.60]       | 14.30<br>[4.88]       | 20.91<br>[10.54]        | 0.31<br>[0.27]        | 1.05<br>[1.04]        | -0.40<br>[0.66]        | 79.68 | 1.68   | 76.49    |
| $GMM_2$     | 12.65<br>[2.59]      | 14.26<br>[3.66]       | 19.94<br>[5.84]         | 0.49<br>[0.15]        | 1.18<br>[0.47]        | -0.51<br>[0.24]        | 8.98  | 3.56   | 91.73    |
| $FMB$       | 9.71<br>[3.42]       | 14.30<br>[4.46]       | 20.91<br>[8.96]         | 0.31<br>[0.20]        | 1.05<br>[1.02]        | -0.40<br>[0.61]        | 77.39 | 1.68   | 85.83    |
| <i>Mean</i> | <b>9.9</b><br>(3.42) | <b>14.3</b><br>(4.48) | <b>21.1</b><br>(9.10)   | <b>0.31</b><br>(0.20) | <b>1.05</b><br>(1.06) | <b>-0.40</b><br>(0.63) |       |        | 89.06    |
| <i>Std</i>  | [0.79]               | [1.10]                | [1.84]                  |                       |                       |                        |       |        |          |

Notes: Panel I reports results from GMM and Fama-McBeth asset pricing procedures. Market prices of risk  $\lambda$ , the adjusted  $R^2$ , the square-root of mean-squared errors  $RMSE$  and the p-values of  $\chi^2$  tests on pricing errors are reported in percentage points. All excess EMBI returns are multiplied by 12 (annualized). The standard errors in brackets are Newey and West (1987) standard errors with the optimal number of lags according to Andrews (1991). Shanken (1992)-corrected standard errors are reported in parentheses. In the top panel, the risk factors are the average EMBI market excess return, the return from the strategy that goes long on the last portfolio and short on the first ( $L_{SEMBI}$ ) and  $L_{SEMBI/VIX}$  which is  $L_{SEMBI}$  multiplied by the lagged value of the VIX index scaled by its standard deviation.  $b_{EMBI}^R$ ,  $b_{SEMBI}^L$  and  $b_{SEMBI/VIX}^L$  denote the vector of factor loadings. We use 12 test assets: the original 6 EMBI portfolio excess returns and 6 additional portfolios obtained by multiplying the original set by the conditioning variable VIX (see Cochrane (2001)). Data are monthly, from JP Morgan in Datastream. The sample period is 01/1995-08/2008. We do not include a constant in the second step of the FMB procedure.

Table 8: Simulation: Argentina

| Variable                      | Model | Data  | Arellano (2008) |
|-------------------------------|-------|-------|-----------------|
| Panel I: First moments        |       |       |                 |
| debt/GDP(%)                   | 9.15  | 30.00 | 5.50            |
| spread(%)                     | 3.67  | 10.20 | 3.58            |
| default probability(%)        | 4.32  | 3.00  | 3.00            |
| Panel II: Standard deviations |       |       |                 |
| $y^B$ (%)                     | 8.03  | 8.10  | 5.80            |
| $c^B$ (%)                     | 8.54  | 9.50  | 6.30            |
| $nx^B$ (%)                    | 2.09  | 5.80  | 1.50            |
| $r^B$ (%)                     | 1.43  | 11.70 | 6.30            |
| Panel III: Correlations       |       |       |                 |
| $(y^B, c^B)$                  | 0.97  | 0.95  | 0.97            |
| $(y^B, r^B)$                  | -0.16 | -0.70 | -0.29           |
| $(y^B, nx)$                   | -0.15 | -0.85 | -0.25           |
| $(r^B, nx)$                   | 0.27  | 0.95  | 0.43            |

The table reports simulation results. The model's parameters are summarized in Table 4. The first column in each of the three panels reports the results from our simulation. We use our model to simulate 5000 quarters, use the last 3000 quarters to compute moments and repeat this algorithm 100 times. We report averages of the moments from the 100 Montecarlo simulations. The second column of each panel reports data for Argentina up to last default, in the last quarter of 2001. Output and consumption are quarterly log real series, seasonally adjusted and de-trended with a linear trend for the period 1980 to 2001. The trade balance is in percentage of output for the sample 1993 to 2001. The interest rate spread series is the EMBI spread starting in 1983. We thank Cristina Arellano for sharing this data. The third column for each panel contain the results in table 4 of Arellano (2008). The first panel reports the average debt/GDP, the average annual bond spread and the average annual default probability. The second panel contains the standard deviation of the de-trended borrower's output, consumption, trade balance and interest rate spread at quarterly frequency. The third panel contain the correlation coefficients between borrower's output and consumption, output and interest rate spread, output and trade balance and interest rate spread and trade balance (all the series are de-trended).

Table 9: Portfolios of Simulated Data - Investors with Power Utility

| Portfolio | 1                                | 2    | 3    | 4                           | 5    | 6    | 7                         | 8     | 9    |
|-----------|----------------------------------|------|------|-----------------------------|------|------|---------------------------|-------|------|
|           | Default probability: Low         |      |      | Default probability: Medium |      |      | Default probability: High |       |      |
|           | Consumption beta: $\beta$        |      |      |                             |      |      |                           |       |      |
| Mean      | -1.31                            | 0.22 | 1.80 | -1.66                       | 0.10 | 1.76 | -1.77                     | -0.30 | 1.37 |
| Std       | 1.78                             | 1.92 | 1.67 | 1.04                        | 1.04 | 0.91 | 1.63                      | 1.76  | 1.63 |
|           | Probability of default: $E[d^j]$ |      |      |                             |      |      |                           |       |      |
| Mean      | 1.19                             | 1.15 | 1.04 | 2.66                        | 2.67 | 2.52 | 5.95                      | 5.70  | 5.94 |
| Std       | 0.74                             | 0.75 | 0.71 | 1.17                        | 1.14 | 1.16 | 1.59                      | 1.49  | 1.43 |
|           | Excess Return: $r^j$             |      |      |                             |      |      |                           |       |      |
| Mean      | 1.07                             | 1.14 | 1.16 | 2.44                        | 2.70 | 2.75 | 5.68                      | 5.72  | 6.32 |
| Std       | 0.70                             | 0.76 | 0.76 | 1.15                        | 1.18 | 1.25 | 1.57                      | 1.52  | 1.51 |
| SR        | 1.53                             | 1.50 | 1.52 | 2.12                        | 2.29 | 2.19 | 3.61                      | 3.76  | 4.17 |
|           | Debt/GDP: $d^j$                  |      |      |                             |      |      |                           |       |      |
| Mean      | 7.22                             | 7.61 | 7.76 | 5.72                        | 5.80 | 6.01 | 4.75                      | 4.29  | 4.17 |
| Std       | 5.36                             | 5.10 | 5.09 | 5.00                        | 4.49 | 4.01 | 4.04                      | 3.55  | 2.77 |

Notes: This table reports, for each portfolio  $j$ , the slope coefficient  $\beta$  from a regression of borrowers' output growth on the investors' consumption growth, the average excess return, the average expected probability of default and the debt to output ratio. Excess returns are annualized and reported in percentage points. For excess returns, the table also reports Sharpe ratios, computed as ratios of annualized means to annualized standard deviations. Data comes from simulating our model under the assumption of risk aversion for foreign lenders. The portfolios are constructed by sorting data for different countries obtained by simulating our model in two dimensions: every month, countries are sorted on their expected probability of default and on  $\beta$ . The sample has 400 quarters.

Table 10: Portfolios of Simulated Data - Risk Neutral Investors

| Portfolio | 1                                 | 2     | 3    | 4                           | 5     | 6    | 7                         | 8     | 9    |
|-----------|-----------------------------------|-------|------|-----------------------------|-------|------|---------------------------|-------|------|
|           | Default probability: Low          |       |      | Default probability: Medium |       |      | Default probability: High |       |      |
|           | Consumption beta: $\beta$         |       |      |                             |       |      |                           |       |      |
| Mean      | -1.76                             | -0.36 | 1.19 | -1.79                       | -0.10 | 1.61 | -1.55                     | -0.15 | 1.46 |
| Std       | 1.66                              | 1.88  | 1.84 | 0.96                        | 1.10  | 1.00 | 1.67                      | 1.75  | 1.60 |
|           | Probability of default: $E[dp^j]$ |       |      |                             |       |      |                           |       |      |
| Mean      | 1.66                              | 1.69  | 1.62 | 3.24                        | 3.33  | 3.25 | 6.84                      | 7.28  | 7.10 |
| Std       | 1.08                              | 1.09  | 1.04 | 1.53                        | 1.56  | 1.51 | 1.78                      | 1.78  | 1.70 |
|           | Excess Return: $rx^j$             |       |      |                             |       |      |                           |       |      |
| Mean      | 1.45                              | 1.48  | 1.41 | 2.98                        | 3.07  | 2.98 | 6.62                      | 7.07  | 6.88 |
| Std       | 1.05                              | 1.06  | 1.00 | 1.53                        | 1.55  | 1.51 | 1.83                      | 1.83  | 1.75 |
| SR        | 1.38                              | 1.40  | 1.41 | 1.95                        | 1.97  | 1.97 | 3.61                      | 3.86  | 3.94 |
|           | Debt/GDP: $d^j$                   |       |      |                             |       |      |                           |       |      |
| Mean      | 9.59                              | 9.89  | 9.65 | 8.61                        | 8.91  | 8.78 | 6.89                      | 6.75  | 6.68 |
| Std       | 7.47                              | 7.58  | 7.33 | 6.87                        | 6.75  | 6.51 | 4.91                      | 4.69  | 4.16 |

Notes: This table reports, for each portfolio  $j$ , the slope coefficient  $\beta$  from a regression of borrowers' output growth on the investors' consumption growth, the average excess return, the average expected probability of default and the debt to output ratio. Excess returns are annualized and reported in percentage points. For excess returns, the table also reports Sharpe ratios, computed as ratios of annualized means to annualized standard deviations. Data comes from simulating our model under the assumption of risk neutrality for foreign lenders. The portfolios are constructed by sorting data for different countries obtained by simulating our model in two dimensions: every month, countries are sorted on their expected probability of default and on  $\beta$ . The sample has 1500 quarters.

Table 11: EMBI Global annual spread

The table presents J.P. Morgan EMBI Global stripped spread. All spreads are annual. AC is the coefficient of serial correlation with one lag and N is the total number of observations for each country in the sample. The stripped spread differs from the more standard 'blended' spread because the values of any collateralized flows are stripped from the bond, when computing the difference between the bond yield to maturity and the yield of a corresponding U.S. Treasury bond. The standard deviation is computed using the monthly series of annual spread. Data are monthly, December 1993 - August 2008 and available on Datastream. For Morocco and Nigeria the last observation is November, 2006.

| EMBI Global Spread % | Mean  | Std   | Min  | Median | Max   | AC   | N   |
|----------------------|-------|-------|------|--------|-------|------|-----|
| Argentina            | 18.31 | 21.00 | 1.93 | 70.78  | 7.14  | 0.97 | 174 |
| Belize               | 5.23  | 1.09  | 3.67 | 6.68   | 5.12  | 0.94 | 15  |
| Brazil               | 7.14  | 4.05  | 1.42 | 24.12  | 6.89  | 0.92 | 170 |
| Bulgaria             | 6.27  | 5.34  | 0.56 | 21.54  | 5.47  | 0.95 | 167 |
| Chile                | 1.33  | 0.54  | 0.55 | 2.44   | 1.29  | 0.95 | 109 |
| China                | 1.03  | 0.46  | 0.44 | 3.57   | 0.97  | 0.88 | 171 |
| Colombia             | 4.34  | 2.15  | 1.17 | 10.66  | 4.25  | 0.94 | 136 |
| Cote D'Ivoire        | 23.37 | 7.54  | 5.86 | 34.76  | 24.83 | 0.92 | 121 |
| Dominican Republic   | 5.42  | 3.62  | 1.35 | 17.30  | 4.22  | 0.96 | 79  |
| Ecuador              | 12.57 | 8.20  | 4.61 | 47.64  | 10.18 | 0.93 | 160 |
| Egypt                | 1.81  | 1.34  | 0.25 | 5.43   | 1.27  | 0.95 | 83  |
| El Salvador          | 2.55  | 0.71  | 1.20 | 4.11   | 2.52  | 0.94 | 74  |
| Hungary              | 0.73  | 0.38  | 0.07 | 1.76   | 0.67  | 0.91 | 113 |
| Indonesia            | 2.53  | 0.62  | 1.44 | 4.24   | 2.45  | 0.80 | 49  |
| Iraq                 | 5.41  | 0.70  | 4.23 | 6.92   | 5.37  | 0.82 | 26  |
| Kazakhstan           | 3.46  | 1.01  | 1.84 | 4.85   | 3.79  | 0.77 | 12  |
| Lebanon              | 4.12  | 2.14  | 1.29 | 10.52  | 3.65  | 0.97 | 122 |
| Malaysia             | 1.83  | 1.50  | 0.40 | 10.55  | 1.40  | 0.93 | 140 |
| Mexico               | 4.04  | 2.79  | 0.93 | 15.89  | 3.52  | 0.95 | 174 |
| Morocco              | 3.83  | 2.43  | 0.54 | 16.06  | 3.92  | 0.84 | 107 |
| Pakistan             | 4.53  | 3.90  | 1.42 | 17.83  | 2.83  | 0.91 | 70  |
| Panama               | 3.44  | 1.17  | 1.17 | 6.79   | 3.56  | 0.92 | 143 |
| Peru                 | 4.29  | 2.05  | 1.00 | 9.41   | 4.24  | 0.94 | 135 |
| Philippine           | 4.13  | 1.48  | 1.38 | 9.37   | 4.23  | 0.91 | 126 |
| Poland               | 2.00  | 1.60  | 0.35 | 8.71   | 1.81  | 0.96 | 164 |
| Russia               | 9.62  | 13.34 | 0.90 | 57.83  | 3.80  | 0.96 | 126 |
| Serbia               | 2.36  | 0.59  | 1.52 | 3.89   | 2.23  | 0.88 | 35  |
| South Africa         | 2.22  | 1.29  | 0.67 | 6.55   | 1.93  | 0.95 | 162 |
| Thailand             | 1.58  | 1.27  | 0.41 | 9.51   | 1.30  | 0.80 | 106 |
| Trinidad and Tobago  | 2.16  | 0.70  | 1.34 | 3.34   | 2.08  | 0.88 | 13  |
| Tunisia              | 1.42  | 0.75  | 0.49 | 3.94   | 1.15  | 0.93 | 73  |
| Turkey               | 4.63  | 2.48  | 1.39 | 10.73  | 3.85  | 0.93 | 144 |
| Ukraine              | 6.12  | 6.05  | 1.34 | 22.39  | 3.21  | 0.95 | 97  |
| Uruguay              | 5.07  | 3.54  | 1.41 | 16.43  | 3.62  | 0.94 | 85  |
| Venezuela            | 8.61  | 4.95  | 1.67 | 25.26  | 8.32  | 0.92 | 174 |
| Vietnam              | 1.70  | 0.59  | 0.95 | 3.60   | 1.55  | 0.98 | 31  |
| All                  | 4.98  | 3.15  | 1.42 | 14.87  | 4.13  | 0.92 | 107 |

Table 12: External Debt EMBI Global countries

The table presents data on the ratio between total external debt and gross national product (GNP) for the sample of EMBI Global countries. Data is at annual frequency from the World Bank Global Development Finance (GDF) database for the period 1993-2006. All moments are computed using monthly series obtained by linear interpolation of the annual series. Data for Kazakhstan and Trinidad and Tobago is not available on the GDF database.

| External Debt       | Mean | Min  | Median | Max  |
|---------------------|------|------|--------|------|
| Argentina           | 0.65 | 0.28 | 0.52   | 1.56 |
| Belize              | 0.71 | 0.35 | 0.71   | 1.18 |
| Brazil              | 0.32 | 0.19 | 0.34   | 0.47 |
| Bulgaria            | 0.86 | 0.57 | 0.86   | 1.16 |
| Chile               | 0.46 | 0.32 | 0.43   | 0.64 |
| China               | 0.15 | 0.12 | 0.14   | 0.20 |
| Colombia            | 0.35 | 0.27 | 0.34   | 0.46 |
| Cote D'Ivoire       | 1.35 | 0.76 | 1.24   | 2.31 |
| Dominican Republic  | 0.35 | 0.24 | 0.31   | 0.55 |
| Ecuador             | 0.74 | 0.42 | 0.72   | 1.11 |
| Egypt               | 0.42 | 0.27 | 0.38   | 0.75 |
| El Salvador         | 0.37 | 0.26 | 0.35   | 0.56 |
| Hungary             | 0.66 | 0.56 | 0.64   | 1.03 |
| Indonesia           | 0.75 | 0.38 | 0.63   | 1.68 |
| Iraq                | --   | --   | --     | --   |
| Kazakhstan          | 0.49 | 0.00 | 0.37   | 1.03 |
| Lebanon             | 0.60 | 0.17 | 0.48   | 1.08 |
| Malaysia            | 0.47 | 0.36 | 0.44   | 0.62 |
| Mexico              | 0.33 | 0.19 | 0.32   | 0.60 |
| Morocco             | 0.57 | 0.29 | 0.59   | 0.86 |
| Pakistan            | 0.45 | 0.28 | 0.47   | 0.54 |
| Panama              | 0.73 | 0.62 | 0.69   | 1.00 |
| Peru                | 0.53 | 0.33 | 0.54   | 0.71 |
| Philippine          | 0.65 | 0.47 | 0.65   | 0.78 |
| Poland              | 0.38 | 0.27 | 0.39   | 0.59 |
| Russia              | 0.42 | 0.17 | 0.33   | 0.93 |
| Serbia              | 0.76 | 0.44 | 0.69   | 1.28 |
| South Africa        | 0.17 | 0.13 | 0.17   | 0.23 |
| Thailand            | 0.54 | 0.27 | 0.48   | 0.97 |
| Trinidad and Tobago | --   | --   | --     | --   |
| Tunisia             | 0.65 | 0.57 | 0.64   | 0.77 |
| Turkey              | 0.52 | 0.35 | 0.51   | 0.79 |
| Ukraine             | 0.33 | 0.01 | 0.39   | 0.55 |
| Uruguay             | 0.55 | 0.29 | 0.36   | 1.20 |
| Venezuela           | 0.44 | 0.25 | 0.42   | 0.67 |
| Vietnam             | 0.85 | 0.34 | 0.82   | 2.55 |
| All                 | 0.55 | 0.32 | 0.51   | 0.92 |

Table 13: Portfolio Switching

| <i>Portfolios</i> | 1            | 2            | 3            | 4            | 5            | 6            |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 1                 | <b>76.78</b> | 7.37         | 0.00         | 7.38         | 5.15         | 3.32         |
| 2                 | 10.04        | <b>67.51</b> | 11.45        | 1.74         | 2.80         | 6.46         |
| 3                 | 0.26         | 8.39         | <b>79.17</b> | 0.31         | 0.95         | 10.92        |
| 4                 | 5.66         | 2.25         | 0.31         | <b>83.71</b> | 8.07         | 0.00         |
| 5                 | 4.20         | 3.78         | 2.40         | 6.85         | <b>74.66</b> | 8.10         |
| 6                 | 1.92         | 4.86         | 9.30         | 0.00         | 6.28         | <b>77.64</b> |

Average probability that a country is in portfolio  $j$  at time  $t + 1$  conditional on being in portfolio  $i$  at time  $t$ , where  $i, j$  are respectively the rows and columns of the table. Data are monthly.

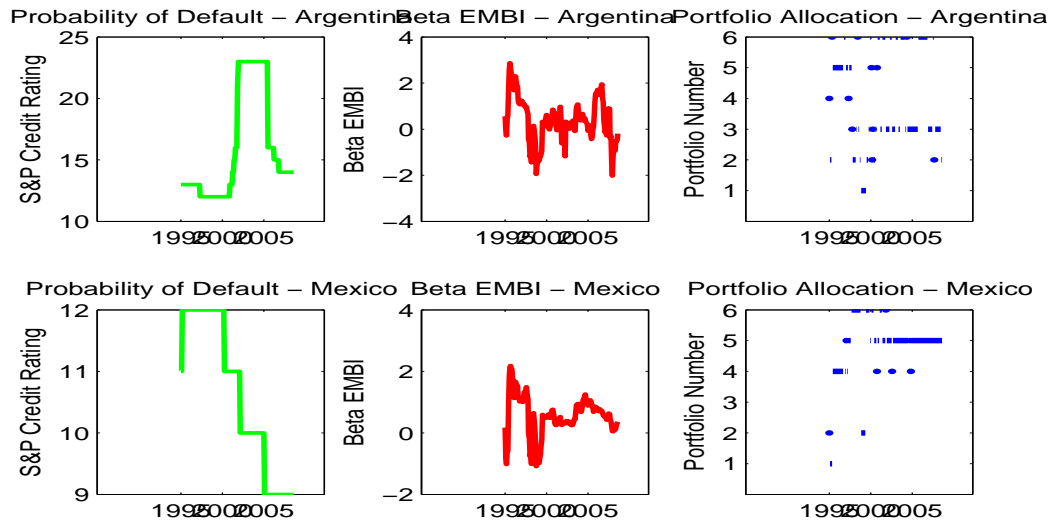


Figure 3: Portfolio Allocation for for Argentina and Mexico

This figure plots, for Argentina and Mexico the monthly S&P credit rating, the market beta  $\beta_{EMBI}$  and the portfolio allocation. Data are monthly. The sample is 01/1995 - 08/2008.